# Theralase Technologies Inc.

**Audited Consolidated Financial Statements** 

As at December 31, 2015 and 2014

### Management's Responsibility for Financial Information

The accompanying consolidated financial statements and all information in this report were prepared by and are the responsibility of management. The consolidated financial statements were prepared in conformity with International Financial Reporting Standards and reflect management's best estimates and judgments. When alternative accounting methods exist, management has chosen those it deems most appropriate in the circumstances. Financial information presented elsewhere in this report is consistent with that in the consolidated financial statements.

The Company maintains a system of internal controls, which provides management with reasonable assurance that financial information is relevant, reliable and accurate and that the Company's assets are properly accounted for and adequately safeguarded.

The Board of Directors carries out its responsibility for the consolidated financial statements principally through its Audit Committee, consisting solely of outside trustees. The Audit Committee reviews the Company's annual consolidated financial statements and has recommended their approval by the Board of Directors. The shareholders' auditors and Audit Committee meet with and without management being present.

The consolidated financial statements have been audited by the independent external auditors appointed by the shareholders, Collins Barrow Toronto LLP. In that capacity they have examined and reported on the consolidated financial statements for the years ending December 31, 2015, 2014 and 2013.

[signed]
Roger Dumoulin-White
President & CEO
Theralase Technologies Inc.

[signed]
Kristina Hachey
Chief Financial Officer
Theralase Technologies Inc.



Collins Barrow Toronto LLP Collins Barrow Place 11 King Street West Suite 700, Box 27 Toronto, Ontario M5H 4C7 Canada

T. 416.480.0160 F. 416.480.2646

www.collinsbarrow.com

#### INDEPENDENT AUDITORS' REPORT

To the Shareholders of Theralase Technologies Inc.

We have audited the accompanying consolidated financial statements of Theralase Technologies Inc. and its subsidiaries, (collectively referred to as the "Company"), which comprise the consolidated balance sheets as at December 31, 2015 and December 31, 2014, and the consolidated statements of operations and comprehensive loss, changes in equity and cash flows for the years ended December 31, 2015, December 31, 2014 and December 31, 2013 and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Theralase Technologies Inc. and its subsidiaries as at December 31, 2015 and December 31, 2014, and its financial performance and its cash flows for the years ended December 31, 2015, December 31, 2014 and December 31, 2013 in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

Colling Barrow Toronto LLP
Collins Barrow Toronto LLP

Licensed Public Accountants
Chartered Professional Accountants
April 29, 2016



**Consolidated Balance Sheets** 

As at Dec 31, 2015 and December 31, 2014

Stated in Canadian Dollars

	Note	2015	2014
Assets			
Current assets			
Cash and cash equivalents		\$ 4,340,856	\$ 1,922,454
Trade and other receivables	4	1,179,844	630,106
Inventories	5	913,516	295,620
Prepaid expenses and other assets		159,064	574,861
Total current assets		6,593,280	3,423,041
Non-Current assets			
Finance receivable		30,321	29,020
Property and equipment	6	405,223	270,758
Intangible assets	7	73,299	94,265
Total non-current assets		508,843	394,043
Total Assets		\$ 7,102,123	\$ 3,817,084
			_
Liabilities			
Current liabilities			
Payables and accruals	8	\$ 785,664	\$ 511,750
Total liabilities		785,664	511,750
Equity attributable to shareholders			
Share capital	10, 12, 14	19,967,937	14,436,356
Common share purchase warrants	10, 12, 14	2,392,342	214,624
Contributed surplus	11	4,822,699	4,312,729
Deficit		(20,866,519)	(15,658,375)
Total Equity		6,316,459	3,305,334
Total Shareholders' Equity and Liabilities		\$ 7,102,123	\$ 3,817,084

Commitments (Note 23)

Approved on Behalf of the Board

[Roger Dumoulin-White] Director

[Randy Bruder] Director

Consolidated Statements of Operations and Comprehensive Loss For the years ended December 31

Stated in Canadian Dollars

	Note	2015	2014	2013
-				
Sales		\$ 1,945,246	\$ 1,380,604	\$ 1,203,620
Cost of Sales		629,607	459,323	404,540
Gross Margin		1,315,639	921,281	799,080
Operating Expenses				
Selling expenses	15	\$ 1,086,354	\$ 598,178	\$ 433,622
Administrative expenses	16	2,452,328	1,448,781	942,069
Research and development expenses	17	3,029,369	1,455,301	527,233
(Gain) Loss on foreign exchange		(7,891)	(4,550)	14,081
Interest expense		795	19,538	42,765
Interest income		(37,171)	(8,424)	(8,481)
		\$ 6,523,784	\$ 3,508,823	\$ 1,951,289
Loss and comprehensive loss for the year		\$ (5,208,144)	\$ (2,587,542)	\$ (1,152,209)
Basic and diluted loss and comprehensive				
loss per common share	14	\$ (0.05)	\$ (0.03)	\$ (0.02)
Weighted average number of common				
shares outstanding (basic and diluted)	14	101,382,829	74,979,539	47,853,882

Consolidated Statements of Cash Flows For the years ended December 31 Stated in Canadian Dollars

	Note		2015		2014		2013
Cash flows from operating activities							
Net loss for the year		\$	(5,208,144)	\$	(2,587,542)	\$	(1,152,209)
Items not involving cash							
Amortization of property and equipment	6		114,030		64,852		59,413
Amortization of intangibles	7		20,967		18,038		18,039
Stock-based compensation expense	11		508,273		206,894		150,972
Gain on foreign exchange			7,891		4,550		(14,081)
Lease inducements			(2,800)		(2,800)		(2,800)
			(4,559,782)		(2,296,008)		(940,666)
Change in operating assets and liabilities other than cash							
Trade and other receivables			(557,634)		(323,921)		203,180
Finance receivables			(1,301)		(5,474)		25,684
Inventories			(617,896)		(105,225)		25,709
Prepaid expenses and other assets			418,597		(516,789)		(31,358)
Payables and accruals			273,915		(377,814)		(199,224)
			(5,044,101)		(3,625,231)		(916,675)
Cash flows from investing activities							
Purchase of property and equipment	6		(248,496)		(114,115)		(93,290)
Proceeds on disposal of property and equipment	6		-		-		836
			(248,496)		(114,115)		(92,454)
Cash flows from financing activities							
Repayment of capital lease obligation			-		(507)		(657)
(Repayment) Proceeds from officer loan			-		(28,118)		(73,714)
Proceeds from public offering (net of issue costs)	10		7,002,149		-		2,829,855
Proceeds from the exercising of stock options	11		-		15,000		-
Proceeds from the exercising of share warrants	12		708,850		3,907,097		-
			7,710,999		3,893,472		2,755,484
Increase in cash during the year		\$	2,418,402	\$	154,125	\$	1,746,354
Cash, beginning of year		\$	1,922,454	\$	1,768,329	\$	21,975
Cash, end of year		\$	4,340,856	\$	1,922,454	\$	1,768,329
Supplier and the formation							
Supplementary Information		Ļ	705	Ļ	10 520	¢	42.765
Interest Pacifical		\$ \$	795	\$	19,538	\$	42,765
Interest Received		<b>&gt;</b>	37,171	\$	8,424	\$	8,481

Consolidated Statements of Changes in Equity As at December 31 Stated in Canadian Dollars

		Number of Shares	Share Capital	Contributed Surplus	Common Share Purchase Warrants	Deficit	Total Shareholders' Equity
-	Note	#	\$	\$	\$	\$	\$
Balance, December 31, 2012		44,682,975	7,843,502	3,721,051	289,339	(11,918,622)	(64,730)
Stock-based compensation expense	11	-	-	150,972	-	-	150,972
Expired share purchase warrants	12	_	_	247,115	(247,115)	_	-
Issued pursuant to public offering (net				,			
of share issue costs)		21,043,334	1,648,930	-	1,180,925	_	2,829,855
Loss for the year		-	-	-	-	(1,152,209)	(1,152,209)
Balance, December 31, 2013		65,726,309	9,492,432	4,119,138	1,223,149	(13,070,831)	1,763,888
Balance, December 31, 2013		65,726,309	9,492,432	4,119,138	1,223,149	(13,070,831)	1,763,888
Stock-based compensation expense	11	-	-	206,894	-	-	206,894
Exercised share purchase warrants	12	19,494,984	4,915,621	-	(1,008,525)	-	3,907,096
Exercised stock options	11	100,000	28,303	(13,303)	-	-	15,000
Loss for the year		-	-	-	-	(2,587,542)	(2,587,542)
Balance, December 31, 2014		85,321,293	14,436,356	4,312,729	214,624	(15,658,373)	3,305,334
Deleges Describer 24, 2014		05 224 202	14 426 256	4 242 720	24.4.62.4	/4E CEO 27E)	2 205 224
Balance, December 31, 2014		85,321,293	14,436,356	4,312,729	214,624	(15,658,375)	3,305,334
Stock-based compensation expense	11	-	-	508,273	-	-	508,273
Exercised share purchase warrants	12	3,544,250	881,019	-	(172,171)	-	708,848
Expired share purchase warrants		-	-	1,697	(1,697)	-	-
Issued pursuant to public offering	10	18,181,817	5,357,144	-	2,642,856	-	8,000,000
Transaction cost on public offering	10	-	(706,582)	-	(291,270)	-	(997,852)
Loss for the year		-	-	-	-	(5,208,144)	(5,208,144)
Balance, December 31, 2015		107,047,360	19,967,937	4,822,699	2,392,342	(20,866,519)	6,316,459

The company had a nil balance of accumulated other comprehensive income at each of the dates presented above.

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

# 1. Nature of Operations

Theralase Technologies Inc. (the "Company" or "Theralase") has two main divisions.

The Therapeutic Laser Technology ("TLT") division designs, develops, manufactures and markets patented and proprietary super-pulsed laser technology indicated and cleared by Health Canada and the Food and Drug Administration ("FDA") for the healing of chronic knee pain. The technology has been used off-label for healing numerous nerve, muscle and joint conditions, including arthritis, osteoarthritis and wounds. The Photo Dynamic Therapy ("PDT") division develops patented and patent pending drugs, called Photo Dynamic Compounds ("PDCs") and activates them with proprietary and patent pending laser technology to destroy specifically targeted cancers and bacteria.

The Company develops products both internally and using the assistance of specialist external resources. Successful financing enables the commercialization of the Company's current and future product offerings, which is further supported through the Company's established network of direct sales and indirect distribution networks.

Theralase was incorporated by articles of incorporation in the province of Ontario in September, 2004. The Company's common shares trade on the Toronto Stock Exchange Venture Exchange under the symbol TLT. The registered office is 1945 Queen Street East, Toronto, Ontario, M4L 1H7, Canada.

#### **Statement of Compliance**

The consolidated financial statements of the Company have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and interpretations of the IFRS Interpretations Committee.

The consolidated financial statements for the year ended December 31, 2015 (including comparatives) were approved and authorized for issue by the board of directors on April 29, 2016.

# 2. Summary of Significant Accounting Policies

# **Basis of presentation**

The consolidated financial statements, which are presented in Canadian Dollars (unless otherwise stated), have been prepared under the historical cost convention, as modified by the measurement at fair value of certain financial assets and financial liabilities. Share options and share awards granted to employees and third parties are recognized at fair value at the date of grant.

#### Accounting estimates and judgments

The preparation of these consolidated financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the consolidated financial statements and the reported amount of revenues and expenses during the year. Financial statement items subject to significant management judgment and estimates include:

Notes to Consolidated Financial Statements Years ended December 31, 2015, 2014 & 2013 Stated in Canadian Dollars

#### 2. Summary of Significant Accounting Policies (continued)

- Allowance for doubtful accounts The valuation of allowances for uncollectible trade receivables
  requires assumptions including estimated credit losses based on customer, industry concentrations
  and the Company's knowledge of the financial conditions of its customers. Uncertainty relates to the
  actual collectability of customer balances that can vary from management's estimates and judgment.
- Measurement of impairment in assets The active market or a binding sale agreement provides the
  best evidence for determination of fair value, but where neither exists, fair value is based on the best
  information available to reflect the amount the Company could receive for the assets or its value in
  use which is equal to the present value of future cash flows expected to be derived from the use and
  sale of the assets. Management exercises judgment to determine whether indicators of impairment
  exist, and if so, management must estimate the timing and amount of future cash flows from sales.
- <u>Valuation of deferred income tax assets</u> The valuation of deferred income tax assets requires judgment on their recoverability. Such judgments are made based on management's estimate on the timing and amount of the Company's future taxable earnings.
- Allowance for inventory obsolescence The Company estimates inventory obsolescence allowances
  for potential losses resulting from inventory that cannot be processed and/or sold to customers.
  Additional allowances may be required if the physical condition of inventory deteriorates or customer
  requirements change.
- <u>Warrants and share-based payments</u> The Company used the Black-Scholes option pricing model in
  determining the value of warrants and stock options, which requires a number of assumptions made,
  including the risk-free interest rate, expected life, forfeiture rate and expected share price volatility.
  Consequently, the actual share-based compensation expense may vary from the amount estimated
  (see note 12).
- <u>Research and Development</u> The Company monitors the progress of internal research and development projects. Research costs are expensed as incurred.

While management believes that the estimates and judgments are reasonable, actual results may differ materially from those estimates.

### **Basis of consolidation**

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries; Theralase Inc. and Theralase Biotech Inc., over which the Company exercises control. Inter-company balances and transactions are eliminated in preparing the consolidated financial statements.

# Foreign currency

The functional and presentation currency of the Company and its subsidiaries is the Canadian dollar. Transactions which are denominated in other currencies are translated into their Canadian dollar equivalents at exchange rates prevailing at the transaction date. The carrying values of monetary assets and liabilities denominated in foreign currencies are adjusted at each balance sheet date to reflect exchange rates prevailing at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

#### 2. Summary of Significant Accounting Policies (continued)

the functional currency at the beginning of the year adjusted for effective interest and payments during the year, and the amortized cost in the foreign currency translated at the exchange rate at the end of the year. Foreign exchange gains and losses are recognized in the statement of operations and comprehensive loss.

#### Cash and cash equivalents

Cash and cash equivalents includes cash held in a Canadian Schedule I bank.

#### Financial instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

At initial recognition, the Company classifies its financial instruments in the following categories depending on the purpose for which the instruments were acquired:

#### a) Financial assets and liabilities at fair value through profit or loss:

A financial asset or liability is classified in this category if acquired principally for the purpose of selling or repurchasing in the short term. Cash is included in this category. Financial instruments in this category are recognized initially and subsequently at fair value. Transaction costs are expensed in the statement of operations. Gains and losses arising from changes in fair value are presented in the statement of operations in the year in which they arise.

### b) Available-for-sale investments:

Available-for-sale investments are non-derivatives that are either designated in this category or not classified in any of the other categories. The Company does not have any instruments classified in this category.

#### 2. Loans and receivables:

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Company's loans and receivables comprise of trade and other receivables and finance receivables. Loans and receivables are initially recognized at the amount expected to be received, less, when material, a discount to reduce the loans and receivables to fair value. Subsequently, loans and receivables are measured at amortized cost using the effective interest method less a provision for impairment.

#### 3. Financial liabilities at amortized cost:

Financial liabilities at amortized cost include payables and accruals. Financial liabilities are initially recognized at the amount required to be paid, less, when material, a discount to reduce the payables to fair value. Subsequently financial liabilities are measured at amortized cost using the effective interest method.

Notes to Consolidated Financial Statements Years ended December 31, 2015, 2014 & 2013 Stated in Canadian Dollars

#### 2. Summary of Significant Accounting Policies (continued)

#### Inventory

Raw materials are valued at the lower of cost and net realizable value. Finished goods and work in process are valued at the lower of cost and net realizable value and consist of the following costs: raw materials, subcontracting, direct and indirect labour and the applicable share of manufacturing overhead. Net realizable value is estimated based on the amount at which inventories are expected to be sold, taking into account estimated costs necessary to make the sale. Finished goods are determined on a first-in, first-out basis. Raw materials are recorded on weighted average basis.

#### Property and equipment

Property and equipment are recorded at cost net of accumulated depreciation and impairment charges. Depreciation of property and equipment, other than finance lease equipment, leasehold improvements and rental units, is calculated using the declining balance basis to depreciate the cost of the assets over their estimated useful lives using the following annual rates:

Tools and dies	25%
Computer equipment	30%
Furniture and fixtures	20%
Equipment	25%

Finance lease equipment and leasehold improvements are depreciated on a straight-line basis over the shorter of the useful life of the leasehold or the initial lease term.

Rental units are depreciated on a straight-line basis over five years based on the estimated useful life.

### **Intangible assets**

Intangible assets are recorded at cost including professional fees incurred in connection with the filing of the patents and the registration of the trademarks for product marketing and manufacturing purposes net of accumulated amortization and impairment charges. Costs incurred to maintain patents and trademarks for intellectual property are expensed in the year incurred. Amortization of intangible assets is recorded on a straight-line basis over the estimated useful lives of the related assets as follows:

Patents 10 to 17 years
Trademarks 17 years
Food and Drug Administration (FDA) clinical study costs 5 years
Development Costs 10 years

#### Impairment of assets

Items of property and equipment and intangible assets with finite lives subject to depreciation or amortization, respectively, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. Management is required to assess at each reporting date whether there is any indication that an asset may be impaired. Where such an indication exists, the asset's recoverable amount is compared to its carrying value, and an impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable

Notes to Consolidated Financial Statements Years ended December 31, 2015, 2014 & 2013 Stated in Canadian Dollars

#### 2. Summary of Significant Accounting Policies (continued)

amount is the higher of an asset's fair value less costs of disposal and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows, or cash-generating units (CGU). In determining value in use of a given asset or CGU, estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Items of property and equipment and amortizable identifiable intangible assets with finite lives that suffered impairment are reviewed for possible reversal of the impairment if there has been a change, since the date of the most recent impairment test, in the estimates used to determine the impaired asset's recoverable amount. However, an asset's carrying amount, increased due to the reversal of a prior impairment loss, must not exceed the carrying amount that would have been determined, net of depreciation or amortization, had the original impairment not occurred.

#### Lease and Lease inducements

Leases are classified as either capital or operating based on their nature. Leases that transfer substantially all of the benefits and risks of ownership of the asset to the Company are accounted for as finance leases. At the time a finance lease is entered into, an asset is recorded together with its related long-term obligation, reflecting the fair value of future lease payments, discounted at the appropriate interest rates. Finance lease obligation are amortized over their estimated useful lives at the same rates used for other equipment and fixtures. All other leases are classified as operating leases and expensed on a straight line basis.

Lease inducements received by the Company as free rent periods are deferred and amortized on a straightline basis over the term of the lease and recorded as a reduction in rental expense within administrative expenses.

#### Research and development expenditures

Research expenditures are expensed in the year incurred. Product development expenditures are expensed in the year incurred unless the product candidate meets the following criteria for deferral and amortization:

- the technical feasibility of completing the intangible asset so it will be available for use or sale;
- its intention to complete and its ability to use or sell the asset;
- how the asset will generate future economic benefits;
- the availability of resources to complete the asset; and
- the ability to measure reliably of the expenditure during development.

The Company's policy is to amortize deferred product development expenditures over the expected future life of the product once product revenues or royalties are recorded. No product development expenditures have been deferred during the year.

### Investment tax credits and government assistance

The Company is entitled to refundable and non-refundable Canadian federal and provincial investment tax credits, which are earned as a percentage of eligible research and development expenditures incurred in each taxation year.

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

#### 2. Summary of Significant Accounting Policies (continued)

Investment tax credits are accounted for as a reduction of the related expenditure for items of a current nature and as a reduction of the related asset's cost for items of a long-term nature in the year the expenses are incurred, when received or when the Company has reasonable assurance that investment tax credits will be realized.

### Revenue recognition

Sales include product sales revenue, product services revenue and clinic services revenue. Product sales revenue is recognized when there is an unconditional sales order, title passes to the customer, the fee is fixed and ultimate collection of the consideration is reasonably assured. Some product sales include an extended warranty. In the case of such sales arrangements, the individual deliverables are accounted for separately based on their relative fair values and are recognized as the product or service is delivered, if all other criteria are met.

Product services and clinic services revenue is recognized when the service is delivered to the customer or patient and collection is reasonably assured.

#### **Share-based payment**

The share-based payment plan, described in note 12, allows Company employees and consultants to acquire shares of the Company. The fair value of share-based payment awards granted is recognized as an employee or consultant expense with a corresponding increase in equity. An individual is classified as an employee when the individual is an employee for legal or tax purposes (direct employee) or provides services similar to those performed by a direct employee.

The Company uses the fair value based method of accounting for employee stock options. Under the fair value based method, compensation costs are measured at fair value at the date of grant and are expensed using the graded vesting method over the stock options' vesting periods. The fair value of granted stock options is determined using the Black-Scholes valuation model. Any consideration received by the Company in connection with the exercise of stock options is credited to share capital.

For equity-settled share-based payment transactions with non-employees, the Company measures the goods or services received, and the corresponding increase in equity, directly, at the fair value of the goods or services received, unless that fair value cannot be estimated reliably, in which cases, the Company measures their value, and the corresponding increase in equity, indirectly, by reference to the fair value of the equity instruments granted.

#### Share capital

The proceeds from the exercise of stock options and warrants are recorded as share capital in the amount for which the option and warrant enabled the holder to purchase a share in the Company. Commissions paid to underwriters, and other related share issue costs, such as legal and auditing, on the issue of the Company's shares are charged directly to capital stock.

Notes to Consolidated Financial Statements Years ended December 31, 2015, 2014 & 2013 Stated in Canadian Dollars

#### 2. Summary of Significant Accounting Policies (continued)

#### Valuation of equity units issued in public offerings

The Company has adopted fair value method with respect to the measurement of shares and warrants issued as public offering units. The Company allocates the net proceeds based on the relative fair values to each component.

# Loss per share

Loss per common share is calculated by dividing the net loss for the year by the weighted average number of common shares outstanding during the year. Diluted loss per share amounts do not differ from basic share

amounts in these consolidated financial statements as the effect of outstanding options and warrants is antidilutive for all years presented.

#### Income taxes

The Company uses the asset and liability method of accounting for income taxes. Under the asset and liability method, deferred income tax assets and liabilities are recognized for the deferred tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases ("temporary differences") and loss carry forwards. Deferred tax assets and liabilities are measured using enacted or substantively enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on

deferred tax assets and liabilities of a change in tax rates is generally recognized in income in the year that includes the date of enactment or substantive enactment. Deferred income tax assets are recognized at each reporting date only to the extent that it is probable that the related tax benefit will be realized.

# 3. Accounting Standards Issued But Not Yet Applied

The IASB has issued the following standards which have not yet been adopted by the Company. The Company has not yet begun the process of assessing the impact that the new standards will have on its financial statements.

The following is a description of the new standards:

IFRS 9, Financial Instruments ("IFRS 9") was issued in final form in July 2014 by the IASB and will replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The new standard also requires a single impairment method to be used, replacing the multiple impairment methods in IAS 39. IFRS 9 also includes requirements relating to a new hedge accounting model, which represents a substantial overhaul of hedge accounting which will allow entities to better reflect their risk management activities in the financial statements. The most significant improvements apply to those that hedge non-financial risk, and so these improvements are expected to be of particular interest to non-financial

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

# 3. Accounting Standards Issued But Not Yet Applied (continued)

institutions. IFRS 9 is effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted.

*IFRS 15, Revenue from contract with customers* ("IFRS 15") was issued in May 2014 and specifies how and when revenue is recognised as well as provides users of financial statements with more informative, relevant disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers.

The core principle of IFRS 15 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to receive in exchange for those goods and services. IFRS 15 will require enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (particularly, service revenue and contract modifications) and improve guidance for multiple –element arrangements.

IFRS 15 is effective for annual periods beginning on or after January 1, 2017. Earlier application is permitted. The company has not yet assessed the impacts of adopting this standard on its consolidated financial statements.

*IFRS 16, Leases* ("IFRS 16") was issued in January 2016 and specifies how to recognize, measure, present and disclose leases. The standard provides a single lease accounting model, requiring the recognition of assets and liabilities for all leases, unless the lease term is 12 months or less or the underlying asset has a low value. Lessor accounting however remains largely unchanged from IAS 17 and the distinction between operating and finance leases is retained

IFRS 16 is effective for annual periods beginning on or after January 1, 2019.

*IAS 1, Presentation of Financial Statements ("IAS 1")* was amended by the IASB in December 2014. The amendments are designed to further encourage companies to apply professional judgement in determining what information to disclose in the financial statements.

The amendment is effective for annual periods beginning on or after January 1, 2016. Earlier application is permitted.

#### 4. Trade and Other Receivables

	 2015	2014
Trade Accounts Receivable (net amount)	\$ 493,003	\$ 393,823
Government Tax Credits Receivable	686,841	234,475
Interest Receivable	-	1,808
Total	\$ 1,179,844	\$ 630,106

Write offs of trade receivables for the year ending December 31, 2015 amounted to \$nil which was previously provided for (2014 - \$14,678). In addition, a direct write-off of \$nil was made during the year (2014 - \$18,486). Refer to note 20 (i) for the continuity schedule of allowance for trade receivables.

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

# 4. Trade and Other Receivables (continued)

Government tax credits receivable comprise research and development investment tax credits receivable from the federal government which relate to qualifiable research and development expenditures under the applicable tax laws.

The Company's exposure to credit and currency risks related to trade and other receivables is presented in note 20.

### 5. Inventories

	2015	2014
Raw materials	\$ 656,892	\$ 164,074
Work-in-process	52,427	31,254
Finished goods	204,197	100,292
Total	\$ 913,516	\$ 295,620

During the year, inventories amounting to \$283,434 (2014: \$147,594) were incurred as expense in cost of sales in the Statement of Operations and Comprehensive Loss. In 2015, there were inventories written-off amounting to \$22,331 (2014 - \$17,736).

# 6. Property and Equipment

### Cost

	To	ools and Dies	ance Lease quipment	Computer Equipment	niture and Fixtures	Ren	tal units <sup>(1)</sup>	Е	quipment	easehold provements	Total
Balance at January 1, 2013	\$	39,653	\$ 32,351	\$ 91,141	\$ 95,021	\$	40,794	\$	62,717	\$ 128,256	\$ 489,932
Additions		-	-	2,607	714		5,890		-	84,079	93,290
Disposals		-	(29,756)	(2,007)	-		(21,436)		-	-	(53,199)
Balance at December 31, 2013	\$	39,653	\$ 2,595	\$ 91,741	\$ 95,735	\$	25,248	\$	62,717	\$ 212,335	\$ 530,023
Balance at January 1, 2014	\$	39,653	\$ 2,595	\$ 91,741	\$ 95,735	\$	25,248	\$	62,717	\$ 212,335	\$ 530,023
Additions		-	-	27,004	1,372		-		80,306	5,432	114,115
Balance at December 31, 2014	\$	39,653	\$ 2,595	\$ 118,745	\$ 97,107	\$	25,248	\$	143,023	\$ 217,767	\$ 644,138
Balance at January 1, 2015	\$	39,653	\$ 2,595	\$ 118,745	\$ 97,107	\$	25,248	\$	143,023	\$ 217,767	\$ 644,138
Additions		148,168	-	32,629	15,959		2,900		48,840	-	248,496
Balance at December 31, 2015	\$	187,821	\$ 2,595.00	\$ 151,374	\$ 113,066	\$	28,148	\$	191,863	\$ 217,767	\$ 892,634

Notes to Consolidated Financial Statements Years ended December 31, 2015, 2014 & 2013 Stated in Canadian Dollars

# 6. Property and Equipment (continued)

# Depreciation

	T	ools and Dies	ance Lease quipment		Computer Equipment		Furniture and Fixtures		Rental units <sup>(1)</sup>		quipment		easehold provements	Total
				_		_				_		_		
Balance at January 1, 2013	\$	39,179	31,061	\$	74,503	\$	71,117	\$	35,827	\$	49,791	\$	-	\$ 301,478
Depreciation for the period		118	567		4,911		4,970		3,541		3,129		42,176	59,413
Disposals		-	(29,756)		(1,171)		-		(21,436)		-		-	(52,363)
Balance at December 31, 2013	\$	39,297	\$ 1,872	\$	78,243	\$	76,087	\$	17,932	\$	52,920	\$	42,176	\$ 308,528
Balance at January 1, 2014	\$	39,297	\$ 1,872	\$	78,243	\$	76,087	\$	17,932	\$	52,920	\$	42,176	\$ 308,528
Depreciation for the year		88	532		5,678		4,002		3,089		4,943		46,523	64,852
Balance at December 31, 2014	\$	39,385	\$ 2,404	\$	83,921	\$	80,089	\$	21,022	\$	57,862	\$	88,699	\$ 373,382
Balance at January 1, 2015	\$	39,385	\$ 2,404	\$	83,921	\$	80,089	\$	21,022	\$	57,862	\$	88,699	\$ 373,382
Depreciation for the year		18,905	125		13,898		3,979		1,282		28,264		47,576	114,026
Balance at December 31, 2015	\$	58,290	\$ 2,529	\$	97,819	\$	84,068	\$	22,304	\$	86,126	\$	136,275	\$ 487,411
Carrying Amounts														
At December 31, 2013		\$356	\$723		\$13,498		\$19,648		\$7,315		\$9,797		\$170,159	\$221,495
At December 31, 2014		\$268	\$191		\$34,825		\$17,019		\$4,226		\$85,161		\$129,068	\$270,758
At December 31, 2015		\$129,531	\$66		\$53,556		\$28,998		\$5,844		\$105,736		\$81,492	\$405,223

<sup>(1)</sup> Rental units consist of TLC-1000 systems used in customer rentals, demonstrations and service loaners

In 2015, there was amortization included in cost of sales amounting to \$875 (2014 - \$980, 2013 - \$1,307).

# 7. Intangible Assets

# Cost

	ı	Patents Trademarks		De	velopment Costs	A Clinical dy Costs <sup>(1)</sup>	Total	
Balance at January 1, 2013	\$	199,622	\$	58,346	\$	344,093	\$ 509,649	\$ 1,111,710
Balance at December 31, 2013	\$	199,622	\$	58,346	\$	344,093	\$ 509,649	\$ 1,111,710
Balance at December 31, 2014	\$	199,622	\$	58,346	\$	344,093	\$ 509,649	\$ 1,111,710
Balance at December 31, 2015	\$	199,622	\$	58,346	\$	344,093	\$ 509,649	\$ 1,111,710

# Amortization

	ı	Patents	Trademarks		Development Costs			OA Clinical ody Costs <sup>(1)</sup>		Total
Balance at January 1, 2013	\$	90,115	\$	37,511	\$	344,093	\$	509,649	\$	981,368
Amortization for the period		14,606		3,433		-		-		18,039
Balance at December 31, 2013	\$	104,721	\$	40,944	\$	344,093	\$	509,649	\$	999,407
Balance at January 1, 2014	\$	104,721	\$	40,944	\$	344,093	\$	509,649	\$	999,407
Amortization for the year		14,606		3,432		-		-		18,038
Balance at December 31, 2014	\$	119,327	\$	44,376	\$	344,093	\$	509,649	\$	1,017,445
Balance at January 1, 2015 Amortization for the year	\$	119,327 17,533	\$	44,376 3,432	\$	344,093	\$	509,649	\$	1,017,445
·	٠,		Ċ	•	ć	244.002	ċ	- - -	ć	
Balance at December 31, 2015	\$	136,860	Ş	47,808	Ş	344,093	Ş	509,649	<b>&gt;</b>	1,038,410

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

# 7. Intangible Assets (Continued)

# **Carrying Amounts**

At December 31, 2013	\$ 94,901 \$	17,402 \$	-	\$ -	\$ 112,303
At December 31, 2014	\$ 80,295 \$	13,970 \$	-	\$ -	\$ 94,265
At December 31, 2015	\$ 62,762 \$	10,537 \$	-	\$ -	\$ 73,299

<sup>(1)</sup> FDA clinical study costs consist of expenses incurred in conducting the clinical trial Laser Therapy Applications for Chronic Joint Pain used to obtain the FDA clearance in July 2005, which allows for the marketing and sale of the TLC-1000 product line into the US market.

# 8. Payables and Accruals

	2015		2014
Trade payables	\$	390,407	\$ 289,312
Salaries, employment taxes, and benefits		43,776	27,218
Current portion of warranty liability		1,100	1,100
Audit fees, contract payments and other		350,380	194,120
Total	\$	785,664	\$ 511,750

# 9. Income Taxes

# **Provision for income taxes**

	2015	2014	2013
Current Income tax			
Loss before income taxes	(5,208,143)	(2,587,542)	(1,152,209)
Combined Federal and Provincial tax rate	26.50%	26.50%	26.50%
Provision for tax at statutory tax rate	(1,380,158)	(685,699)	(305,335)
Permanent differences	138,521	62,132	44,067
Share issue costs	-	-	(5,425)
Federal and provincal investment tax credits	(411,583)	(223,090)	(106,642)
Effect of higher tax rates in foreign jurisdiction	-	(564)	(348)
Expiry of non-capital losses	21,383	38,935	-
True-up adjustments	(210,578)	-	-
Change in tax rate and other	(2,383)	1,640	2,451
Change in valuation allowance	1,844,798	806,646	371,232
Deferred income tax recovery	-	-	-

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

# 9. Income Taxes (continued)

Deferred Income tax assets			
Non-capital loss carry forwards	1,769,085	1,036,779	845,389
Property, plant and equipment	132,750	102,125	84,940
Share issue costs and other	(48,861)	9,216	14,407
Patents and trademarks	43,861	38,699	33,535
Development costs	1,893,249	1,264,967	894,969
Federal and provincal investment tax credits	1,504,041	999,032	769,136
Reserves	5,912	3,964	5,484
CEC	3,210	3,667	3,943
Deferred Income tax assets	5,303,247	3,458,449	2,651,803
Net deferred incomet tax assets	5,303,247	3,458,444	2,651,803
Less: Valuation allowance	(5,303,247)	(3,458,444)	(2,651,803)
Deferred income tax assets	-	-	-

# Non-capital loss carry-forwards

The company has non-capital losses available for carry forward of approximately \$5,678,707 (2014 - \$3,870,077). The income tax benefit of this income tax recovery has not been recorded. These non-capital losses will expire as follows:

	\$ 5,678,707
2035	1,889,319
2034	845,394
2033	442,955
2032	372,349
2031	796,377
2030	630,876
2029	111,144
2028	351,013
2027	145,746
2026	93,534
2015	-
2014	-

# 10. Public Offering

On March 3, 2015, the Company completed a financing by way of a public offering, where 18,181,817 units were issued at a price of \$0.44 per unit for gross proceeds of approximately \$8,000,000. Each unit consisted of 1 common share and 1 non-transferable common share purchase warrant. Each whole warrant entitles the holder thereof to acquire 1 common share at a price of \$0.54, expiring on March 3, 2020. In connection with the offering, the Company incurred financing costs of \$1,053,871, of which \$997,851 was paid in cash and \$56,019 was paid through issuance of 890,123 finder warrants. Each finder warrant is exercisable into one common share at an exercise price of \$0.54 per share for a period of 60 months after the closing of the offering.

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

# 10. Public Offering (Continued)

The purchase price of \$0.44 per unit was allocated between the common shares (\$0.30 per share) and common share purchase warrants (\$0.14 per warrant), based on their relative fair values. Management determined that the allocation of the net proceeds of \$6,946,129 was \$4,650,562 for the common shares issued and \$2,295,567 for the common share purchase warrants issued.

The fair value of each common share purchase warrant granted was estimated on the date of the grant using the Black-Scholes option pricing model with the following assumptions:

	March 3, 2015
Expected volatility (based on historical share prices)	68.27%
Risk-free interest rate	0.81%
Expected life	5 Years
Expected dividends	\$nil
Strike price	\$0.54
Share price	\$0.395

#### 11. Stock Options

The Company has a rolling stock option plan reserving for issue under this plan 10% (10,704,736 common shares) of the outstanding common shares at a purchase price not less than the fair market value of the Company's stock at the grant date. Under the Company's stock option plan, the board of directors may grant, at its discretion, stock options to purchase common shares to certain employees, officers, directors and consultants of the Company. Terms and conditions of the stock option and vesting provisions are at the discretion of the board of directors.

A summary of stock options issued under the stock option plan for years ended December 31, 2015 and 2014 is provided below.

	Common shares under option	Weighted average exercise price \$
Outstanding, January 1, 2014	2,220,000	0.44
Granted (1)	3,320,000	0.50
Forfeited (2)	(45,000)	0.50
Expired (3)	(100,000)	0.15
Expired	(300,000)	0.35
Outstanding, December 31, 2014	5,095,000	0.50
Granted (4)	5,340,000	0.50
Forfeited (5)	(330,000)	0.50
Outstanding, December 31, 2015	10,105,000	0.50

<sup>1)</sup> On July 1, 2014 and November 11, 2014 options were granted to certain employees, board members, medical scientific and advisory board members and consultants of the Company totaling 2,650,000 and 670,000, respectively, for \$0.50 vesting in three tranches with tranches vesting in one year, two years and three years and expiring five years from date of issue.

<sup>2)</sup> During 2014 certain employees were terminated or resigned from the employment of the Company and forfeited all non-vested options totaling 45,000 in which \$1,982 of stock based compensation recognized in prior years was reversed.

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

# 11. Stock Options (continued)

- 3) On January 5, 2014 a board member exercised their options. The share price at exercise date was \$0.45
- 4) On May 28, July 27, October 13 and November 2, 2015 options were granted to certain employees, board members, medical scientific and advisory board members and consultants of the Company totaling 5,340,000 for \$0.50 vesting in three tranches with tranches vesting in one year, two years and three years respectively and expiring five years from date of issue.
- During 2015 a board member resigned from the employment of the Company and forfeited all non-vested options totaling 330,000.

The following table summarizes information on the stock options outstanding as at December 31, 2015:

Sto	ck Options Outstand	Stock Optio	ns Exercis	able		
Stock Options Outstanding	Weighted Average Remaining Life (years)	Weighted Average Exercise Price \$		Stock Options Exercisable		ited Average cise Price \$
1,765,000	0.8	\$	0.50	1,765,000	\$	0.50
2,440,000	3.5	\$	0.50	813,333	\$	0.50
580,000	3.8	\$	0.50	193,333	\$	0.50
5,070,000	4.4	\$	0.50	-	\$	-
170,000	4.6	\$	0.50	-	\$	-
60,000	4.8	\$	0.50	-	\$	-
10,000	4.8	\$	0.50	-	\$	-
10,000	4.9	\$	0.50	-	\$	-
10,105,000		\$	0.50	2,771,666	\$	0.50

Under the stock option plan, the stock options vest over a three year period, commencing one year after the grant. As at December 31, 2015, 2,771,666 of the stock options were vested. All outstanding stock options as at December 31, 2015 will be fully vested by November 2, 2018.

Options to employees are measured at the fair value of the equity instruments granted on the grant date were measured using the following weighted average assumptions:

	2015	2014
Risk-free interest rate	0.94%	1.16%
Expected volatility*	78.88%	81.79%
Expected life	5 years	5 years
Expected dividends	Nil	Nil
Weighted average grant date fair value	0.20	0.19
Weighted average exercise price	0.50	0.50
Forfeiture rate	28%	28%

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

#### 11. Stock Options (continued)

Options to non-employees are measured at the fair value of the equity instruments granted, as the fair market value of the services received cannot be reliably measured. The fair value of non-employee stock options was remeasured during December 31, 2015 using the following assumptions:

	2015	2014
Risk-free interest rate	0.81%	1.06%
Expected volatility*	78.47%	83.70%
Expected life	5 years	5 years
Expected dividends	Nil	Nil
Weighted average grant date fair value	0.20	0.38
Weighted average exercise price	0.50	0.50
Forfeiture rate	18%	18%

For the year ended December 31, 2015, the Company recognized stock-based compensation expense of \$508,273 (2014 - \$206,894) for stock options issued to directors, employees, medical scientific and advisory board, marketing and media relation consultants and business development consultants, of which \$361,446 is included in administrative expenses, \$16,875 in selling expenses and \$129,952 is included in research and development expenses.

#### 12. Common Share Purchase Warrants

As at December 31, common share purchase warrants consisted of the following:

	Number outstanding	Weighted average exercised price \$	Fair value at date of grant \$
Outstanding, January 1, 2014	24,485,900	0.21	1,223,149
Exercised	(19,451,650)	0.20	(1,008,525)
Outstanding, December 31, 2014	5,034,250	0.25	214,624
Issued with shares	19,071,940	0.54	2,351,587
Exercised	(3,544,250)	0.20	(172,171)
Expired	(35,000)	0.20	(1,697)
Outstanding December 31, 2015	20,526,940		2,392,342

<sup>1)</sup> During 2015, 3,544,250 warrants were exercised. The share price at exercise date was \$0.20

The following table summarizes information on the common share purchase warrants outstanding for the year ended and as of December 31, 2015

Exercise Price	Outstanding Beginning of the year	Expired During the year	Exercised During the year	Granted During the year	Outstanding End of Year	Weighted Average Remaining Contractual Life (years)
\$0.38	1,455,000	-	-	-	1,455,000	1.29
\$0.20	3,579,250	35,000	3,544,250	-	-	-
\$0.54	-	-	-	19,071,940	19,071,940	4.41
	5,034,250	35,000	3,544,250	19,071,940	20,526,940	4.19

<sup>\*</sup>Based on historical volatility

Notes to Consolidated Financial Statements Years ended December 31, 2015, 2014 & 2013 Stated in Canadian Dollars

# 13. Share Capital

#### **Authorized**

Unlimited number of common shares

#### Issued

	2015			20	)14	
	Number		Amount	Number		Amount
Balance, beginning of year	85,321,293	\$	14,436,356	65,726,309	\$	9,492,432
Issued during year	21,726,067		5,531,581	19,594,984		4,943,924
Balance, ending of year	107,047,360	\$	19,967,937	85,321,293	\$	14,436,356

<sup>1)</sup> The common shares issued during 2015 upon conversion of warrants were issued for gross proceeds of \$0.20 and \$0.38 (2014 - \$0.20 and \$0.38) per common share for cash (see note 12 and 13).

# 14. Loss and Comprehensive Loss Per Common Share

Basic loss and comprehensive loss per common share has been calculated based on the weighted average number of common shares outstanding during each of the years presented in the consolidated financial statements.

Basic and diluted loss and comprehensive loss per common share for the years ended December 31 are as follows:

	2015	2014	2013
Loss for the year	\$ (5,208,144) \$	(2,587,542) \$	(1,152,209)
Weighted average number of common shares	101,382,829	74,979,539	47,853,882
Basic and diluted loss and comprehensive loss per share	\$ (0.05) \$	(0.03) \$	(0.02)

Stock options to purchase 10,105,000 (2014 – 5,095,000) common shares and common share purchase warrants totaling 20,526,940 (2014 – 4,990,916) were not included in the computation of diluted loss and comprehensive loss per common share due to their anti-dilutive nature.

# 15. Selling Expenses

The following are expenses classified as selling expenses on the consolidated financial statements:

	2015	2014	2013
Sales salaries	\$ 622,633	\$ 296,314	\$ 289,450
Advertising	140,411	99,532	15,775
Commission	133,111	51,325	55,459
Travel	135,397	120,993	45,072
Stock based compensation	16,875	1,938	2,284
Amortization and depreciation allocation	37,927	28,076	25,582
Total selling expenses	\$ 1,086,354	\$598,178	\$433,622

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

#### 16. Administrative Expenses

The following are expenses classified as administrative expenses on the consolidated financial statements:

	2015		2014	2013
Insurance	\$ 64,384	\$	53,461	\$ 51,519
Professional fees	284,715		137,109	90,866
Rent	93,707		87,541	85,601
General and administrative expenses	846,986		491,950	105,767
Administrative salaries	698,001		478,570	486,024
Director and advisory fees	75,104		50,401	(46,400)
Stock based compensation	361,446		129,645	150,972
Amortization and depreciation allocation	27,985		20,104	17,720
Total administrative expenses	\$ 2,452,328	ç	1,448,781	\$ 942,069

#### 17. Research and Development Expenses

The following are expenses classified as research and development expenses on the consolidated financial statements:

	2015	2014	2013
Research and development (net of investment tax	\$ 2,830,332	\$ 1,345,281	\$ 467,374
Stock based compensation	129,952	75,311	25,710
Amortization and depreciation allocation	69,085	34,709	34,149
Total research and development expenses	\$3,029,369	\$1,455,301	\$527,233

#### 18. Government Assistance

The Company is eligible to receive grants and investment tax credits from the federal government related to research and development activities. All such amounts are applied against related research and development expenses when received or collection is reasonably assured. In 2015, an amount of \$300,000 (2014 - \$173,041) of investment tax credits was recorded against research and development expense. The amount is included in the trade and other receivables accounts in the consolidated balance sheet.

### 19. Financial Instruments – Fair Value and Risks

- IFRS 7 Financial Instruments: Disclosures establishes a fair value hierarchy that reflects the significance of inputs used in making fair value measurements as follows:
- Level 1 quoted prices in active markets for identical assets or liabilities;
- Level 2 inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. from derived prices)
- Level 3 inputs for the asset or liability that are not based upon observable market data

The carrying amounts of cash and cash equivalents, accounts receivable and accounts payable and accrued liabilities approximate fair value due to the short-term maturities of these instruments

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

# 19. Financial Instruments (continued)

Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. As at December 31, 2015 and 2014, the Company's cash is categorized as Level 1. There were no financial instruments categorised as Level 2 or 3.

#### i Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Company's accounts receivable. The amounts reported in the consolidated balance sheets are net of allowances for bad debts, estimated by the Company's management based on prior experience and its assessment of the current economic environment. The Company reviews its trade receivable accounts regularly and reduces amounts to their expected realizable values by adjusting the allowance for doubtful accounts when management determines that the account may not be fully collectible. The Company has adopted credit policies in an effort to minimize those risks. The carrying value of trade and other receivables represent the Company's maximum exposure to credit risk.

The following table reflects the balance and age of trade receivables as at December 31:

	2015			2014		
Trade and other receivables	\$	493,003	\$	393,823		
Percentage outstanding more than 30 days		21%		57%		
Percentage outstanding more than 120 days		9%		26%		

The following table reflects the changes in the allowance for trade receivables during year ended December 31:

	2015	2014
Allowance for trade receivables - beginning of year	\$ 16,416	\$ 25,001
Adjustment based on collection experience	123,211	6,093
Amounts written off		(14,678)
Allowance for trade receivables - end of year	\$ 139,627	\$ 16,416

# ii Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they come due. The company manages its liquidity risk by continuously monitoring forecasted and actual cash flows, as well as anticipated investing and financing activities. The company does not have material long-term financial liabilities.

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

#### 19. Financial Instruments (continued)

The table below reflects the contractual obligations of the Company's undiscounted cash flows for its financial liabilities:

#### **Payments Due by Period**

Contractual Obligations	Total 2016			2017	2018	
Payables and accruals	\$	785,664	\$	785,664	\$ -	\$ -
Commitments (Note 24)	\$	469,550	\$	418,044	\$ 51,004	\$ 501
Total contractual obligations	\$	1,255,214	\$	1,203,708	\$ 51,004	\$ 501

The Company also has significant contractual obligations (note 24) in the form of lease obligations related to the company's premises and research and development commitments.

#### iii Interest rate risk

Interest rate risk is the risk that changes in interest rates will affect the Company's income or the value of the financial instruments held.

The Company is subject to interest rate risk on its cash; however, it does not expect a movement in interest rates to have a significant impact on the Company's financial position.

### iv Foreign currency exchange risk

The company is exposed to foreign currency exchange risk. This risk arises from the company's holdings of US dollar denominated cash, trade and other receivables and payables and accrued liabilities. Changes arising from this risk could impact the company's reported foreign currency exchange gains or losses.

Accounts exposed to foreign currency exchange risk as at December 31 are as follows:

	2015	2014				
Cash	\$ (13,989) \$	(3,966)				
Trade and other receivables	144,833	288,489				
Payables and accruals	(103,097)	(77,452)				
Total	\$ 27,747 \$	207,071				

The above US dollar balances are shown in Canadian dollar equivalents.

# v Foreign currency exchange risk sensitivity analysis

The following table details the company's sensitivity analysis to a 10% strengthening in the US dollar on foreign currency denominated monetary items and adjusts its translation at the consolidated balance sheet dates for a 10% change in foreign currency exchange rates. For a 10% weakening of the US dollar against the Canadian dollar, there would be an equal and opposite impact on loss and comprehensive loss for the year.

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

#### 19. Financial Instruments (continued)

	2015				
Cash	\$ (1,399) \$	(397)			
Trade and other receivables	14,483	28,849			
Payables and accruals	(10,310)	(7,745)			
Total	\$ 2,774 \$	20,707			

#### 20. Related Party Disclosure

The compensation of the directors and other key management of the Company are included in the summary table below. Key management includes those persons having authority and responsibility for planning, directing and controlling the activities, directly or indirectly, of the Company.

	2015	2014	2013
Short-term compensation	\$459,500	\$300,417	\$ 265,000
Stock-based compensation	222,377	125,284	84,493
Total	\$681,877	\$425,701	\$349,493

Key management personnel were not paid post-employment benefits, termination benefits or other long term benefits during the years ended December 31, 2015, 2014 and 2013. Fees paid to directors have been disclosed in note 17.

Stock-based compensation made to directors and officers are the fair value of options that vested to key management personnel during the year.

#### 21. Capital Disclosures

The Company's objective is to maintain a sufficient capital base to support future research, development and strategic business initiatives allowing us to invest in our future and maintain investor, creditor and market confidence. The Company makes every attempt to manage its liquidity to minimize shareholder dilution when possible.

The Company's capital is composed of total shareholders' equity. For the year ended December 31, 2015, the Company reported a loss of \$5,208,144, and an accumulated deficit of \$20,866,519 as at that date. Sales of the TLC-1000, the company's existing product line, have not been sufficient in and of themselves to enable the company to fund all its continuing development and commercialization efforts and, accordingly, management is pursuing alternate financing sources to fund the Company's development and commercialization efforts that are similar to the financing secured through the public offering that took place on March 3, 2015 (note 11). Nevertheless, there is no assurance that these initiatives will be successful.

The Company is not subject to any externally imposed capital requirements and the company does not use financial ratios to manage capital. There were no changes in the Company's approach to capital management during the years presented.

Notes to Consolidated Financial Statements Years ended December 31, 2015, 2014 & 2013 Stated in Canadian Dollars

# 22. Segmented Information

For management purposes, the company is organized into two separate reportable operating divisions; (1) Therapeutic Laser Technology (TLT) division and (2) Photo Dynamic Therapy (PDT) division. The TLT division is responsible for all aspects of the Company's therapeutic laser business, which manufactures products used by healthcare practitioners predominantly for the healing of pain. The PDT division is responsible for the research and development of Photo Dynamic Compounds (PDCs) for the destruction of primarily cancer.

The following table displays revenue and direct expenses from the TLT and PDT division for the years ended December 31:

	2015				2014				2013					
	TLT	PDT	Total		TLT		PDT	Total		TLT		PDT		Total
Sales	\$ 1,945,246	\$ -	\$ 1,945,246	\$	1,380,604	\$	-	\$ 1,380,604	\$	1,203,620	\$	-	\$	1,203,620
Cost of Sales	629,607	-	629,607		459,323		-	459,323		404,540		-		404,540
Gross Margin	1,315,639	-	1,315,639		921,281		-	921,281		799,080		-		799,080
Operating Expenses														
Selling expenses	1,086,354	-	1,086,354		598,178		-	598,178		433,622		-		433,622
Administrative expenses	1,380,010	1,072,318	2,452,328		908,597		540,184	1,448,781		798,710		143,360		942,070
Research and development expenses	431,934	2,597,436	3,029,369		472,451		982,850	1,455,301		47,196		480,037		527,233
(Gain) loss on foreign exchange	(7,891)	-	(7,891)		(4,550)		-	(4,550)		14,081		-		14,081
Interest expense	398	398	795		9,769		9,769	19,538		21,383		21,382		42,765
Interest income	(37,171)	-	(37,171)	_	(8,424)		-	(8,424)		(8,481)		-		(8,481)
	2,853,632	3,670,152	6,523,784		1,976,020		1,532,804	3,508,824		1,306,511		644,779		1,951,290
Loss and comprehensive loss for the year	\$ (1,537,993)	\$ (3,670,152)	\$ (5,208,144)	\$	(1,054,739)	\$	(1,532,804)	\$ (2,587,542)	\$	(507,431)	\$	(644,779)	\$ (	(1,152,210)
Total Assets	\$ 6,935,393	\$ 166,730	\$ 7,102,123	\$	3,208,401	\$	608,683	\$ 3,817,084	\$	2,601,278	\$	83,599	\$	2,684,877
Total Liabilities	545,485	240,179	785,664		341,225		170,525	511,750		920,989		-		920,989

The following table displays revenue and direct expenses from TLT division product sales by geographic area for the years ended December 31:

		2015			2014	2013				
	Canada	USA	International	Canada	USA	International	Canada	USA	International	
Sales	\$1,691,086	\$214,744	\$39,415	\$857,72	\$283,784	\$239,097	\$805,152	\$279,608	\$118,860	
Cost of Sales	543,536	69,019	17,343	266,14	87,973	105,203	261,447	90,794	52,299	
Selling Expenses	951,044	117,113	20,671	466,23	5 127,771	4,171	268,076	157,161	8,386	
	\$ 196,506	\$ 28,612	\$ 1,402	\$ 125,33	3 \$ 68,040	\$ 129,723	\$275,628	\$ 31,653	\$ 58,176	

Notes to Consolidated Financial Statements
Years ended December 31, 2015, 2014 & 2013
Stated in Canadian Dollars

#### 23. Commitments

As at December 31, 2015, 2014 and 2013, the company's long-lived assets used in operations are all located in Canada.

The Company's commitments consist of the following:

	Total	2016	2017	2018
Lease obligations (a)	\$ 133,000	\$ 84,000	\$ 49,000	\$ -
Lease obligations (b)	4,509	2,004	2,004	501
Research Agreement (c)	256,490	256,490	-	-
Research Agreement (d)	34,500	34,500	-	-
Research Agreement (e)	29,216	29,216	-	-
Research Agreement (f)	11,833	11,833	-	
Total	\$ 469,550	\$ 418,044	\$ 51,004	\$ 501

- a) Lease obligations under a lease agreement related to the Company's premises, commenced on August 1, 2012 and expires on July 31, 2017. Under the terms of this lease, the Company is required to pay a proportionate share of operating costs, realty taxes and utilities, in addition to the minimum rental payments. The future minimum lease payments are shown in the table above.
- b) Lease obligations under a lease agreement related to the Company's office equipment, commenced on April 1, 2014 and expires on May 1, 2018. Under the terms of this lease, the Company is required to minimum rental payments of \$167 per month. The future minimum lease payments are shown in the table above.
- c) Research Commitments under a research collaboration agreement with JSS Medical Research Inc. for the TLC-3000 cancer therapy project. Under the terms of this agreement, the Company is required to pay \$497,488 for the period from September 9, 2014 through to April 9, 2016. The Company has paid or accrued \$240,998 relating to this commitment, in which \$256,490 is the remaining commitment.
- d) Research Commitments under a research collaboration agreement with Algorithme Pharma. for the TLC-3000 cancer therapy project. Under the terms of this agreement, the Company is required to pay \$66,750 for the period from November 1, 2015 through to January 31, 2016. The Company has paid or accrued \$32,250 relating to this commitment, in which \$34,500 is the remaining commitment.
- e) Research Commitments under a research collaboration agreement University of Ulm for the TLC-3000 cancer therapy project. Under the terms of this agreement, the Company is required to pay Euro 25,920 for the period from October 1, 2015 through to October 1, 2016. The Company has accrued C\$9,739 relating to this commitment, in which Euro 19,440 (C\$29,216) is the remaining commitment.

Notes to Consolidated Financial Statements Years ended December 31, 2015, 2014 & 2013 Stated in Canadian Dollars

# 23. Commitments (continued)

f) Research Commitments under a research collaboration agreement with SAFC for the TLC-3000 cancer therapy project. Under the terms of this agreement, the Company is required to pay USD\$27,050 for the period from October 25, 2015 through to January 25, 2016. The Company has paid or accrued USD\$ 18,500 relating to this commitment, in which USD\$8,550 (C\$11,833) is the remaining

The Company indemnifies its directors and officers against any and all costs, charges and expenses, including settlements of claims in respect of any civil, criminal or administrative action incurred in the performance of their service to the company to the extent permitted by law. The Company maintains liability insurance for its officers and directors.