

Management's Discussion and Analysis of Financial Condition and Operations

The following Management Discussion and Analysis ("**MD&A**"), of **Theralase Technologies Inc.** ("**Theralase**" or the "**Company**") should be read in conjunction with the Company's annual consolidated financial statements for the three-month period ended March 31, 2017. This MD&A has been filed in accordance with the provisions of National Instrument 51-102 (*Continuous Disclosure Regulation*). Copies of further relevant financial documents and earlier corporate filings to date may also be referenced on the regulatory website - SEDAR at www.sedar.com. This MD&A is prepared as of May 30th, 2017.

The Company's common shares are listed for trading on the TSX Venture Exchange (**Symbol: TLT**).

Forward Looking Statements

Certain statements contained or incorporated in this MD&A, which deal with the Company's financial condition and operating results, include information, analyses and projections as to future corporate developments which are currently in the planning stage, and on the projected operating financial performance of the Company, which constitute forward-looking statements. Such forward-looking statements made with special reference to the Company's ongoing technologically complex healthcare and medical device research and development efforts, which may include in-house and independent clinical trials, testing new medical technologies and their applications, involve known and unknown risks and uncertainties that could cause actual events and results to differ materially from those estimated or anticipated and which may have been implied or expressed in such forward-looking statements. No conclusions as to the successful outcome of the ongoing and planned research and development projects in which the Company is involved are intended or implied, nor can they be foreseen or predicted prior to definitive corporate announcements as to their outcome.

Furthermore, the forward-looking statements contained in this MD&A are made as of the date hereof and the Company does not undertake any obligations to update publicly or to revise any of the included forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement.

Company Profile

Theralase Technologies Inc., ("**Theralase**" or the "**Company**") was founded in 1995 and has two main divisions.

The Therapeutic Laser Technology ("**TLT**") division designs, develops, manufactures, markets and distributes patented and proprietary super-pulsed laser technology indicated and cleared by Health Canada and the Food and Drug Administration ("**FDA**") for the healing of chronic knee pain. The technology has been used off-label for healing numerous nerve, muscle, tendon, ligament, joint and wound conditions, including arthritis, osteoarthritis and wounds. The Photo Dynamic Therapy ("**PDT**") division researches and develops patented and patent pending drugs, called Photo Dynamic Compounds ("**PDCs**") and activates them with proprietary and patent pending laser technology to destroy specifically targeted cancers and bacteria.

Theralase is focused on a two part strategy:

1. Production, marketing and distribution of the Theralase TLC-1000 and patented TLC-2000 Super Pulsed Laser Technologies to healthcare practitioners in Canada and the US, who are interested in the safe and effective treatment of chronic knee pain and when used off-label for healing numerous: nerve, muscle, tendon, ligament, joint and wound conditions by the elimination of pain,

reduction of inflammation and acceleration of tissue healing. The corporate strategy is to systematically rollout the technology through a focused sales and marketing team commencing with Canada, followed by the US and then internationally.

2. Commercialization of the patented TLC-3000 Photo Dynamic Compound (“PDC”) Anti-Cancer Technology through preclinical research, clinical trials and technology development to destroy cancers for oncological applications, and to destroy bacteria for human, animal and sterilization applications. The lead cancer target is Non-Muscle Invasive Bladder Cancer (“NMIBC”), followed by brain, lung, esophageal and melanoma cancers.

Advancing the Theralase Technology Platform

The following summarizes several scientific, clinical and business developments that management considers will fuel and accelerate near, mid and long term Company growth:

TLC-2000: Biofeedback Laser Technology

The TLC-2000 Biofeedback Therapeutic Laser Technology is able to be equipped with patented “Cell Sensing” technology that “senses” and targets injured tissue at depth with precision, unattainable by any of its competitors, enabling predetermined doses of energy to be delivered for enhanced efficacy and accelerated healing. When equipped with this technology, the TLC-2000 is also able to be used as a learning device that delivers optimized clinical protocols based on an individual patient’s physical characteristics.

In 2016, Theralase commenced a dedicated sales and marketing program in both Canada and the US aimed at promoting the benefits and advantages of the TLC-2000 technology over existing technologies to a wide range of healthcare practitioners; through, in-depth, private demonstrations of the technology in healthcare practitioners' offices and public presentations in both Canada and the US.

The Company has experienced slower than expected sales growth of the TLC-2000, has not achieved sales revenue guidance of \$5 M in 2016, is not expected to achieve sales revenue guidance of \$10 M in 2017 or the forward looking target of \$50 million within 5 years of launch.

The Company plans on optimizing the TLC-2000 technology in 2017 and 2018 to increase the revenue opportunities afforded to the technology through a “successful commercial launch of the TLC-2000” by:

1. Redesigning the TLC-2000 software, firmware and hardware to allow the implementation of a “recurring revenue model” and large scale commercial distribution, not expected to be completed until 2018.
2. Submit regulatory submissions to Health Canada and the FDA to expand the scope of the current clearances, beyond chronic knee pain, which if successful, is not expected to be completed until 2018.

TLC-3000: Cancer Therapy

The patent pending multi-wavelength TLC-3000 medical laser system is currently being researched, designed and developed by Theralase for the activation of Theralase’s patented and patent pending PDCs for the treatment of numerous types of cancer; known as Photo Dynamic Therapy (“PDT”).

The PDT division is focused on successfully completing a Phase Ib clinical trial for patients afflicted with NMIBC, utilizing its novel next generation light-activated, anti-cancer drug, TLD-1433.

The Phase Ib clinical trial has been designed as follows:

Lead Institution:

Princess Margaret Cancer Centre, University Health Network (“UHN”)

Lead Clinical Principal Investigator:

Girish Kulkarni MD

Title:

A Phase Ib Trial of Intravesical Photodynamic Therapy in Patients with Non-Muscle Invasive Bladder Cancer at High Risk of Progression Who are Refractory to Therapy with Bacillus Calmette-Guerin (“BCG”) and Who are Medically Unfit for or Refuse a Cystectomy

Objectives:

Primary: Evaluate the safety and tolerability of PDT employing TLD-1433 and controlled uniform laser light (TLC-3200 System) in subjects with high risk, Ta/T1 or Tis NMIBC that are intolerant or refractory to BCG, and who are not candidates or refuse radical cystectomy

Secondary: Evaluate the pharmacokinetics (“PK”) (movement and exit of drug within tissue) of TLD-1433

Exploratory: Efficacy of PDT employing TLD-1433 and controlled uniform laser light (TLC-3200 System)

Methodology:

Phase Ib, open-label, single-arm, single-center study conducted in Canada. BCG intolerance or refractory disease are defined as inability to tolerate or failure to achieve a tumour-free state after at least one induction (a minimum of 5 instillations) followed by either a second induction (a minimum of 5 instillations) or at least 2 maintenance instillations. Subjects experiencing disease relapse within 12 months or less after finishing the second course of BCG therapy are also considered refractory. 2 phases: In the first phase, 3 subjects will receive PDT (TLC-3200 System) employing 0.35 mg/cm² (maximum recommended starting dose) TLD1433. If treatment with the maximum recommended starting dose does not raise significant safety concerns, as determined by the safety monitoring committee, an additional 6 subjects will receive PDT with 0.70 mg/cm² (therapeutic dose) TLD1433

NMIBC PDT Treatment:

- Intravesically instill a sterile water based solution of TLD-1433 via catheter, through the urethra, into the bladder of a patient inflicted with NMIBC, who has failed standard of care and who is not indicated or refuses to have their bladder removed
- Allow the solution of TLD-1433 to absorb into any resident bladder cancer tumours for approximately sixty (60) minutes
- Void the bladder and flush the bladder with sterile water to remove any non-adhering TLD-1433 solution not absorbed by any bladder tumours
- Admit the patient into the operating room and administer a general anesthetic
- Insert a rigid cystoscope through the urethra of the patient into the bladder

- Fill the bladder with sterile water to provide shape to the bladder
- Insert the TLC-3400 DFOC device into the bladder via the cystoscope's working channel and connect it to the TLC-3200 Medical Laser System
- Deploy the DFOC in the bladder (like an umbrella) to strategically place optical detectors at approximately twelve (12) predetermined locations along the bladder wall to monitor the laser light, intended to provide a uniform distribution of laser light energy, in the correct dosage, to the bladder wall
- Activate PDC for approximately thirty (30) to one hundred and twenty (120) minutes
- Void bladder to remove sterile water

The TLC-3200 Medical Laser System delivers green laser light, at a wavelength of 525 nanometers (“**nm**”), while the Dosimetry Fibre Optic Cage (“**DFOC**”) technology monitors the laser light to provide a uniform distribution of the laser light energy, in the correct dosage, to the bladder wall.

The Phase Ib NMIBC clinical study protocol commenced by instilling a low dose of TLD-1433 PDC into the bladders of three (3) patients with subsequent light activation using the TLC-3200 medical laser. These patients were treated on March 30, 2017, April 12, 2017 and April 18, 2017.

These three (3) patients were monitored for thirty (30) days post-procedure to ascertain achievement of the primary objective of safety and tolerability and the secondary objective of pharmacokinetics.. If no Significant Adverse Events (“**SAEs**”) or severe Adverse Events (“**AEs**”) are reported, then an additional six (6) patients would be enrolled at a therapeutic dose, followed by light activation and follow-up monitoring for six (6) months.

On May 26, 2017, Theralase announced that the independent Data and Safety Monitoring Board (“**DSMB**”) unanimously decided that the primary and secondary objectives for the first part of the Phase Ib NMIBC clinical study (“**Study**”) have successfully been met.

Princess Margaret Cancer Centre, University Health Network (“**UHN**”), in accordance with the DSMB's decision, is now recommended to enroll an additional six patients for the second part of the Study, treating them at a therapeutic dose of the PDC (0.70 mg/kg) for NMIBC using its novel PDT technology.

The DSMB is comprised of three highly regarded, independent uro-oncologists; specifically: Dr. Laurence Klotz of Sunnybrook Health Sciences Centre, Dr. Nathan Perlis of the University of Toronto and Dr. Alexandre Zlotta of Mount Sinai Hospital.

The clinical data on the first three patients was presented by Dr. Michael Jewett, Chair of the Medical and Scientific Advisory Board (“**MSAB**”).

The DSMB members have unanimously recommended that the first three patients enrolled and treated in the Study successfully achieved the primary and secondary endpoints of the Study and an additional six patients are now eligible to be enrolled into the Study to be treated at a therapeutic dose of the PDC and monitored for 180 days, according to the endpoint criteria.

If safety and tolerability of the procedure is demonstrated in all nine (9) patients, the Phase Ib study results will support Health Canada approval and a Phase II multi-center efficacy study for NMIBC will be commenced in Canada and the United States.

Theralase's anti-cancer technology pipeline includes numerous highly effective drug candidates, in various advanced stages of preclinical development. Theralase will continue to validate its extensive data with additional cancer animal models and toxicology analyses to bring these PDC drug candidates online for various cancer and bacterial applications.

Overview of Financial Performance

During the three-month period ending March 31, 2017, the Company's financial performance and its operating results reflect the continued and significant investment by the Company into its future prosperity through research and development initiatives aimed at successful: completion of Phase Ib clinical trials of the TLC-3000 patented anti-cancer technology for NMIBC, commercialization of the patented next generation TLC-2000 Biofeedback Therapeutic Laser System in Canada and the US, implementation of a recurring revenue model and maintaining moderate sales of the Theralase TLC-1000 therapeutic laser system.

The Company is focusing on optimizing the TLC-2000 and implementing recurring revenue software and hopes to complete this initiative in 2018.

Summary of Selected Annual Information

For the years ended December 31:

	2016	2015	2014
Total revenues	1,918,893	1,945,246	1,380,604
Net profit / (loss)	(4,921,248)	(5,208,144)	(2,587,542)
Basic and diluted loss per share	\$ (0.05)	\$ (0.05)	\$ (0.03)
Total assets	6,240,783	7,102,123	3,817,084
Total liabilities	549,742	785,664	511,750
Deficit	(25,787,767)	(20,866,519)	(15,658,375)
Shareholders' Equity	5,691,041	6,316,459	3,305,334

Summary of Quarterly Results

	2017	2016		
	March 31	December 31	September 30	June 30
Total revenues	507,428	712,167	313,588	481,690
Net profit / (loss)	(1,472,184)	(1,069,226)	(1,461,903)	(1,244,380)
Basic and diluted loss per share	\$ (0.014)	\$ (0.003)	\$ (0.014)	\$ (0.012)
Total assets	4,821,300	6,240,783	3,417,731	4,576,402
Total liabilities	518,032	549,742	563,229	356,694
Deficit	(27,259,951)	(25,787,767)	(24,784,842)	(23,322,939)
Shareholders' Equity	4,303,268	5,691,041	2,854,502	4,219,708

	2016		2015	
	March 31	December 31	September 30	June 30
Total revenues	411,448	883,638	383,791	309,513
Net profit / (loss)	(1,145,739)	(955,067)	(1,973,960)	(1,345,474)
Basic and diluted loss per share	\$ (0.016)	\$ (0.016)	\$ (0.021)	\$ (0.003)
Total assets	6,026,599	7,102,123	7,442,831	8,705,818
Total liabilities	704,445	785,664	823,491	339,753
Deficit	(22,012,258)	(20,866,519)	(19,911,454)	(17,937,492)
Shareholders' Equity	5,322,154	6,316,459	6,619,340	8,366,065
	2015		2014	
	March 31	December 31	September 30	June 30
Total revenues	368,304	386,131	134,036	499,258
Net profit / (loss)	(933,643)	(849,781)	(1,048,034)	(345,653)
Basic and diluted loss per share	\$ (0.01)	\$ 0.003	\$ (0.015)	\$ (0.006)
Total assets	10,167,305	3,817,084	3,648,813	4,116,005
Total liabilities	474,165	511,750	376,923	322,582
Deficit	(16,592,018)	(15,658,375)	(14,808,592)	(13,760,558)
Shareholders' Equity	9,693,140	3,305,334	3,271,890	3,793,423

Liquidity and Capital Resources

As of March 31, 2017, current assets aggregated to \$4,240,691 compared with current liabilities of \$518,032 netting working capital of \$3,722,659 and a current ratio (current assets vs. current liabilities) of approximately 8:1.

The Company's objective is to maintain a sufficient capital base to support future research, development and strategic business initiatives allowing the Company to invest in its future and hence maintain investor, creditor and market confidence. The capital structure of the Company consists of cash, cash equivalents and shareholder's equity. The Company makes every attempt to manage its liquidity to minimize shareholder dilution, where possible.

As of March 31, 2017, the Company had cash and cash equivalents of \$1,598,322. Sales of the TLC-1000 and 2000, the company's existing product lines, have not been sufficient in and of themselves to enable the Company to fund all its continuing development and commercialization efforts. The Company has successfully raised capital through equity offerings in 2015 and 2016; however, there is no assurance that these initiatives will be successful. Management believes that the Company has sufficient cash on hand to meet its operating and working capital needs for the next twelve months.

Results of Operations

	2017	2016	2015
Sales Revenue	\$ 449,501	\$ 362,175	\$ 310,311
Service Revenue	30,397	26,948	21,489
Clinic Revenue	18,463	10,342	11,980
Other Revenue	9,067	11,982	24,524
	507,428	411,448	368,304

For the three-month period ended March 31, 2017, total revenue increased to \$507,428 from \$411,448 for the same period in 2016, a 23% increase. In Canada, revenue increased 79% to \$322,186 from \$180,069. In the US, revenue decreased 7% to \$141,714 from \$152,375 and international revenue decreased 45% to \$43,528 from \$79,004. The increase in Canadian revenue in 2017 and the corresponding decrease in US and international revenue is attributable to the Company experiencing slower than expected sales growth of the TLC-2000 in 2016 and 2017 to date, systematically building its sales and marketing teams in the Canadian and then the US market, the learning curves associated with training and developing a new sales force in both jurisdictions and the ramp-up strategy of successfully commercializing the TLC-2000 therapeutic laser system.

Now that the TLC-2000 is FDA 510(k) cleared and Health Canada approved, the Company plans on optimizing the TLC-2000 technology in 2017 and 2018 to increase the revenue opportunities afforded to the technology through a “successful commercial launch of the TLC-2000”. Theralase is focusing on recruiting a high performing sales and marketing team in Canada and the US with the mandate of increasing sales of the TLC-2000 across Canada and the United States in 2018. Once these strategic markets have been established and running independently, Theralase will focus on growing its international revenues through exclusive international distribution agreements.

Cost of sales

Cost of sales for the three-month period ended March 31, 2017 was \$207,237 (41% of revenue) resulting in a gross margin of \$300,191 or 59% of revenue, compared to a cost of sales of \$131,764 (32% of revenue) in 2016, resulting in a gross margin of \$279,684 or 68% of revenue. Cost of sales is represented by the following costs: raw materials, subcontracting, direct and indirect labour and the applicable share of manufacturing overhead.

Cost of sales increased primarily by the retention of external engineering teams in order to optimize the TLC-2000 therapeutic laser system software and firmware to support the Company’s mandate of successfully commercializing the TLC-2000.

Operating Expenses

Selling and marketing expenses for the three-month period ended March 31, 2017 were \$410,979 representing 81% of sales, compared with \$316,254 or 77% of sales in 2016, and consisted of the following items:

	2017	2016	2015
Sales salaries	\$ 273,308	\$ 198,153	\$ 102,785
Advertising	69,114	33,239	12,781
Commission	22,523	19,055	22,596
Travel	22,803	46,464	35,670
Stock based compensation	(81)	6,861	1,244
Amortization and depreciation allocation	23,312	12,482	9,412
Total selling expenses	\$410,979	\$316,254	\$184,488

The increase is primarily due to increased spending in marketing and sales personnel, which should augment sales in future financial quarters, potentially aiding in future sales of the TLC-2000. Selling expenses are expected to increase in the future as the Company expands in Canada, the US and international markets. Ongoing investment in: sales personnel, marketing events and advertising are necessary expenses to generate and potentially increase revenues in subsequent financial quarters.

Administrative expenses for the three-month period ended March 31, 2017 were \$700,924 representing a 12% increase from \$623,314 in 2016, and consisted of the following items:

	2017	2016	2015
Insurance	\$ 25,002	\$ 19,708	\$ 15,338
Professional fees	71,748	73,303	77,385
Rent	20,300	20,300	20,300
General and administrative expenses	221,139	134,532	115,462
Administrative salaries	254,430	220,400	139,437
Director and advisory fees	17,993	24,613	23,387
Stock based compensation	78,220	120,769	57,582
Amortization and depreciation allocation	12,092	9,688	7,232
Total administrative expenses	\$700,924	\$623,314	\$456,123

Increases in administrative expenses are attributed to the following:

- Insurance expenses increased 27% due to increased product liability coverage
- General and administrative expenses increased by 65%, as a result of increased recruiting fees for sales personnel and regulatory licensing fees.
- Administrative salaries increased by 15%, as a result of hiring clinical and educational staff.

Research and Development Costs

Gross research and development expenses totaled \$668,723 for the three-month period ended March 31, 2017 compared to \$477,588 in 2016 (40% increase). The increase in research and development expenses is primarily a result of the ongoing Phase Ib clinical trial for NMIBC, as well as investment into redesigning the TLC-2000 therapeutic laser system. Research and development expenses represented 38% of the Company's operating expenses for the year and represent direct investment into the research and development expenses of the TLC-3000 anti-cancer technology and TLC-2000 therapeutic laser system.

Net Profit (Loss)

The net loss for the three-month period ended March 31, 2017 was \$1,472,184 which included \$141,381 of net non-cash expenses (i.e.: amortization, stock-based compensation expense, foreign exchange gain/loss and lease inducements). This compared to a net loss for the same period in 2016 of \$1,145,739, which included

\$171,879 of net non-cash expenses. The PDT division represented \$697,207 of this loss (57%). The increase in net loss is primarily due to increased investment in research and development of the TLC-3200 Medical Laser and TLC-3400 Dosimetry Fibre Optic Cage (“DFOC”) related to the support of a Phase Ib clinical study for NMIBC and sales, marketing and administrative personnel initiatives, related to achieving the successful commercialization of the next generation TLC-2000 therapeutic medical laser system and the successful launch of its recurring revenue model.

Cash Flows

Funds used in operating activities, prior to net changes in other operating items, amounted to \$1,330,803 for the three-month period ended March 31, 2017, compared to funds used in operating activities of \$973,860 in 2016. Funds used in operating activities, after taking into account, net changes in other non-cash operating items were \$1,364,774 for the three-month period ended March 31, 2017, compared to funds used of \$699,959 for the same period in 2016.

Funds used in investing for the three-month period ended March 31, 2017 amounted to \$7,101 compared to \$31,820 for 2016. The decrease is primarily a result of decreased spending on tools, dies and equipment related to the TLC-2000 therapeutic laser technology’s initial launch.

For the three-month period ended March 31, 2017, funds obtained from financing activities amounted to \$nil, compared to \$nil obtained in financing activities for 2016.

Assets (other than Cash)

The Company holds essential and valuable intellectual property rights and assets, including: patents, trademarks, development and other related costs. The depreciated book value of these assets is \$50,751.

Commitments

As of March 31, 2017, the Company’s commitments consisted of the following:

	Total	2017	2018
Lease obligations (a)	\$ 49,000	\$ 28,000	
Lease obligations (b)	2,004	1,503	501
Research Agreement (c)	104,720	85,680	19,040
Total	\$ 155,724	\$ 115,183	\$ 19,541

- a) Lease obligations under a lease agreement related to the Company’s premises, commenced on August 1, 2012 and expires on July 31, 2017. Under the terms of this lease, the Company is required to pay a proportionate share of operating costs, realty taxes and utilities, in addition to the minimum rental payments. The future minimum lease payments are shown in the table above.
- b) Lease obligations under a lease agreement related to the Company’s office equipment, commenced on April 1, 2014 and expires on May 1, 2018. Under the terms of this lease, the Company is required to minimum rental payments of \$167 per month. The future minimum lease payments are shown in the table above.
- c) Research Commitments under a research collaboration agreement with University Health Network for the TLC-3000 cancer therapy project. Under the terms of this agreement, the Company is required to pay \$156,240 for the period from March 1, 2017 through to February 28, 2018. The Company has paid \$51,250 relating to this commitment, in which \$104,720 is the remaining commitment.

The Company indemnifies its directors and officers against any and all costs, charges and expenses, including settlements of claims in respect of any civil, criminal or administrative action incurred in the performance of their service to the Company to the extent permitted by law. The Company maintains liability insurance for its officers and directors.

Share Capital Analysis

As of March 31, 2017, the share capital of the Company consisted of 121,284,026 common shares. Each common share entitles the holder to one vote per share.

As of March 31, 2017, there were 7,380,000 options outstanding, of which 3,153,334 were vested and exercisable into an equivalent number of the Company's common shares.

As of March 31, 2017, there were 35,290,539 warrants outstanding. Each whole warrant entitles the holder thereof to purchase one additional common share. The warrants are exercisable as follows: 1,455,000 at a price of \$0.38 until April 13, 2017, 19,071,940 at a price of \$0.54 until March 3, 2020 and 14,763,599 at a price \$0.375 until November 10, 2021.

Segmented Information

For management purposes, the company is organized into two separate reportable operating divisions: Therapeutic Laser Therapy ("TLT") division and Photo Dynamic Therapy ("PDT") division.

The TLT division is responsible for all aspects of the Company's therapeutic laser business, which researches, designs and manufactures products used by healthcare practitioners predominantly for the healing of pain. The PDT division is responsible for the research, development and commercialization of Photo Dynamic Compounds ("PDCs") primarily for the destruction of cancer.

The following table displays revenue and direct expenses from the TLT and PDT division for the three-month period ended March 31:

	2017			2016			2015		
	TLT	PDT	Total	TLT	PDT	Total	TLT	PDT	Total
Sales	\$ 507,428	\$ -	\$ 507,428	\$ 411,448	\$ -	\$ 411,448	\$ 368,304	\$ -	\$ 368,304
Cost of Sales	207,237	-	207,237	131,764	-	131,764	135,156	-	135,156
Gross Margin	300,191	-	300,191	279,684	-	279,684	233,148	-	233,148
Operating Expenses									
Selling expenses	410,979	-	410,979	316,254	-	316,254	184,488	-	184,488
Administrative expenses	469,420	231,504	700,924	268,958	354,356	623,314	250,105	206,018	456,123
Research and development expenses	199,276	469,447	668,723	-	477,588	477,588	200,117	345,528	545,645
(Gain) loss on foreign exchange	(3,760)	(3,760)	(7,519)	8,440	8,440	16,880	(15,228)	-	(15,228)
Interest expense	16	16	32	64	64	127	34	34	68
Interest income	(766)	-	(766)	(8,740)	-	(8,740)	(4,303)	-	(4,303)
	1,075,166	697,207	1,772,374	584,974	840,448	1,425,422	615,212	551,581	1,166,792
Loss for the period	\$ (774,975)	\$ (697,207)	\$ (1,472,184)	\$ (305,291)	\$ (840,448)	\$ (1,145,739)	\$ (382,064)	\$ (551,581)	\$ (933,644)
Total Assets	\$ 4,532,537	\$ 288,763	\$ 4,821,300	\$ 5,599,229	\$ 356,914	\$ 5,956,142	\$ 9,382,999	\$ 334,306	\$ 10,167,305
Total Liabilities	389,683	128,349	518,032	342,614	361,831	704,445	283,551	176,086	459,637

The following table displays revenue and direct expenses from TLT division product sales by geographic area for the three-month period ended March 31:

	2017			2016			2015		
	Canada	USA	International	Canada	USA	International	Canada	USA	International
Sales	\$ 322,186	\$ 141,714	\$ 43,528	\$ 180,069	\$ 152,375	\$ 79,004	\$ 344,351	\$ 8,369	\$ 15,584
Cost of Sales	131,583	57,877	17,777	51,290	45,713	34,762	126,342	3,071	5,743
Selling Expenses	323,619	87,360	-	177,700	128,022	10,532	183,051	502	935
	\$ (133,016)	\$ (3,523)	\$ 25,751	\$ (48,921)	\$ (21,360)	\$ 33,710	\$ 34,958	\$ 4,796	\$ 8,906

As of March 31, 2017, and December 31, 2016, the Company's long-lived assets used in operations are all located in Canada.

Selected Financial Information and Accounting Policies

The Consolidated Interim Financial Statements for the three-month period ended March 31, 2017, and all other Financial Statements referred to herein, have been prepared in accordance with International Financial Reporting Standards ("IFRS"), consistently applied, and all amounts and currencies reported therein, and in this MD&A, are in Canadian dollars, unless otherwise noted. The ongoing accounting policies are more particularly described in the Notes to the Audited Consolidated Financial Statements for the three-month period ended March 31, 2017. Please refer to the Company's historic annual and quarterly financial statement filings, including material interim press releases, on the regulatory website -- www.SEDAR.com.

Use of Financial Instruments

The Company's financial instruments consists of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities. The fair values of cash, accounts receivable, accounts payable and accrued liabilities approximate carrying value because of the short-term nature of these instruments.

IFRS 7 Financial Instruments Disclosures establishes a fair value hierarchy that reflects the significance of inputs used in making fair value measurements as follows:

- Level 1 quoted prices in active markets for identical assets or liabilities;
- Level 2 inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. from derived prices)
- Level 3 inputs for the asset or liability that are not based upon observable market data

Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. As of March 31, 2017, the Company's Cash and Cash Equivalents are categorized as Level 1 measurement. Fair value of other financial assets is determined based on transaction value and is categorized as Level 1 measurement.

(i) Credit risk:

Credit risk is the risk of financial loss to the Company if a customer or counter-party to a financial instrument fails to meet its contractual obligations and arises principally from the Company's accounts receivable. The amounts reported in the balance sheet are net of allowances for bad debts, estimated by the Company's management based on prior experience and their assessment of the current economic environment. The Company reviews its trade receivable accounts regularly and reduces amounts to their expected realizable values by adjusting the allowance for doubtful accounts as soon as the account is determined not to be fully collectible. The Company has adopted credit policies in an effort to minimize those risks.

Cash equivalents are held in high-grade, bankers' acceptance and other low risk investments with no exposure to liquidity or other risk associated with Asset-Backed Securities. These financial instruments are classified as held for trading as they may periodically be traded before their maturity date; however, the majority of these financial instruments are classified as held to maturity and would not result in a significant risk of fair value changes if held to maturity. As of March 31, 2017, no cash equivalents were held (2016-\$Nil).

(ii) Liquidity risk:

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they come due. The Company manages its liquidity risk by continuously monitoring forecasted and actual cash flows, as well as anticipated investing and financing activities. The Company does not have material long-term financial liabilities.

(iii) Interest rate risk:

Interest rate risk is the risk that changes in interest rates will affect the Company's income or the value of the financial instruments held. The Company does not expect a movement in the interest rate to have a significant impact on the Company's financial position.

(iv) Foreign currency exchange risk:

The Company's primary risks are exposure to foreign currency exchange risk. These risks arise from the Company's holdings of US and Canadian dollar denominated cash, accounts receivable and accounts payable. Changes arising from these risks could impact the Company's reported foreign exchange gains or losses. The Company limits its exposure to foreign currency risk by holding US denominated cash in amounts of up to 100% of forecasted three month US dollar expenditures; thereby, creating a natural hedge against foreign currency fluctuations and limiting foreign currency risk to translation of US dollar balances at the balance sheet date.

The Company has not entered into any conventional or other financial instruments designed to minimize its investment risk, currency risk or commodity risk. No off-balance sheet arrangements have been established nor are there any pending proposals or indicated business requirements to this effect.

Critical accounting policies, estimates and judgments

As noted above, the Company's consolidated financial statements as of March 31, 2017 and December 31, 2016 and for the three-month period ended March 31, 2017, 2016 and 2015 have been prepared in accordance with IFRS. In addition, and subject to certain transition exceptions and exemptions, the Company's management has consistently applied the same accounting policies in the IFRS consolidated statement of financial position as of January 1, 2010 and throughout comparative periods as if these policies had always been in effect.

The policies applied in the consolidated financial statements as of March 31, 2017, December 31, 2016 and for the three-month period ended March 31, 2017, 2016 and 2015 are based on IFRS issued and outstanding as of May 30, 2017 which is the date at which the Company's Board of Directors approved the audited annual consolidated financial statements.

Additionally, the preparation of consolidated financial statements in accordance with IFRS often requires management to make estimates about and apply assumptions or subjective judgment to future events and other matters that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosures. Assumptions, estimates and judgments are based on historical experience, expectations, current trends and other factors that management believes to be relevant at the time at which the consolidated

financial statements are prepared. Management reviews, on a regular basis, the Company's accounting policies, assumptions, estimates and judgments in order to ensure that the consolidated financial statements are presented fairly and in accordance with IFRS.

Critical accounting estimates and judgments are those that have a significant risk of causing material adjustment and are often applied to matters or outcomes that are inherently uncertain and subject to change. As such, management cautions that future events often vary from forecasts and expectations and that estimates routinely require adjustment. A summary of those areas where the Company's management believe critical accounting policies affect the significant judgments and estimates used in the preparation of the financial statements can be found in note 2 to the audited consolidated financial statements of March 31, 2017, December 31, 2016 and for three-month period ended March 31, 2017, 2016 and 2015.

Accounting standards issued

The International Accounting Standards Board ("**IASB**") has issued the following standards, which have not yet been adopted by the Corporation. Each of the new standards is effective for annual years beginning on or after January 1, 2015 with the exception of IFRS 9. The Company has not yet begun the process of assessing the impact that the new and amended standards will have on its financial statements.

The following is a description of the new standards:

IFRS 9, Financial Instruments ("IFRS 9") was issued in final form in July 2014 by the IASB and will replace IAS 39 *Financial Instruments: Recognition and Measurement*. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The new standard also requires a single impairment method to be used, replacing the multiple impairment methods in IAS 39. IFRS 9 also includes requirements relating to a new hedge accounting model, which represents a substantial overhaul of hedge accounting which will allow entities to better reflect their risk management activities in the financial statements. The most significant improvements apply to those that hedge non-financial risk, and so these improvements are expected to be of particular interest to non-financial institutions. IFRS 9 is effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted.

IFRS 15, Revenue from contract with customers ("IFRS 15") was issued in May 2014 and specifies how and when revenue is recognised as well as provides users of financial statements with more informative, relevant disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers.

The core principle of IFRS 15 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to receive in exchange for those goods and services. IFRS 15 will require enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (particularly, service revenue and contract modifications) and improve guidance for multiple –element arrangements.

IFRS 15 is effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted. The company has not yet assessed the impacts of adopting this standard on its consolidated financial statements.

IFRS 16, Leases (“IFRS 16”) was issued in January 2016 and specifies how to recognize, measure, present and disclose leases. The standard provides a single lease accounting model, requiring the recognition of assets and liabilities for all leases, unless the lease term is 12 months or less or the underlying asset has a low value. Lessor accounting however remains largely unchanged from IAS 17 and the distinction between operating and finance leases is retained.

IFRS 16 is effective for annual periods beginning on or after January 1, 2019.

Disclosure Controls and Procedures

The Chief Executive Officer and Chief Financial Officer evaluated the effectiveness of the Company’s disclosure controls and procedures for the three-month period ending March 31, 2017. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the design and operation of the Company’s disclosure controls and procedures were effective as of March 31, 2017 to provide reasonable assurance that material information relating to the Company would be made known to them by others and information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in the securities legislation.

Internal Control over Financial Reporting

As of March 31, 2017, an evaluation of the effectiveness of internal controls over financial reporting, as defined in the rules of the Canadian Securities Administrators, was carried out to provide reasonable assurance regarding the reliability of financial reporting and financial statement compliance with IFRS. Based on that evaluation, the President and Chief Executive Officer and the Chief Financial Officer have concluded that the internal controls over financial reporting of the Company were effective and provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS.

All control systems, no matter how well designed, have inherent limitations, including the possibility of human error and the circumvention or overriding of the controls or procedures. As a result, there is no certainty that disclosure controls and procedures or internal control over financial reporting will prevent all errors or all fraud.

Risks and Uncertainties

The Company’s operations involve certain risks and uncertainties that are inherent to the Company’s industry.

The most significant known risks and uncertainties faced by the Company are described below.

Limited Operating History

The Company is still in the development and commercialization stage of its businesses and therefore will be subject to the risks associated with early stage companies, including uncertainty of the success and acceptance of its products, uncertainty of revenues, markets and profitability and the continuing need to raise additional capital. The Company’s business prospects must be considered in light of the risks, expenses and difficulties frequently encountered by companies in this stage of development. Such risks include the evolving and unpredictable nature of the Company’s business, the Company’s ability to anticipate and adapt to a developing market, acceptance by consumers of the Company’s products, the ability to identify, attract and retain qualified personnel and the ability to generate sufficient revenue or raise sufficient capital to carry out its

business plans. There can be no assurance that the Company will be successful in adequately mitigating these risks.

Working Capital and Capital Resources

The Company has not been able to consistently generate sufficient profits from its revenue to provide the financial resources necessary to continue to have sufficient working capital for the development of its products and marketing activities. There is no assurance that future revenues will be sufficient to generate the required funds to continue product development, business development and marketing activities or that additional funds required for such working capital will be available from financings.

In order to achieve its long term development and commercialization strategy for the Company's range of therapeutic laser systems and PDC anti-cancer technology, the Company may need to raise additional capital through the issuance of shares, collaboration agreements or strategic partnerships that would allow the Company to finance its activities. There is no assurance that additional funds will be available as required or that they may be available on acceptable terms and conditions. Additional financing may also result in dilution of shareholder value.

Key Personnel

The Company's success is dependent upon its ability to attract and retain a highly qualified work force, and to establish and maintain close relationships with research centers. Competition is intense and the Company's success will depend, to a great extent, on its senior and executive managers, scientific personnel and academic partners. The loss of one or more of its key employees or the inability to attract and retain highly skilled personnel could have a material adverse affect on the Company's development of its products, operations or business prospects.

The Company has key man life insurance in place on the President and CEO in the amount of \$500,000.

Protection of Intellectual Property

The Company's success will depend in part on its ability to obtain patents, protect its trade secrets and operate without infringing the exclusive rights of other parties. There is no guarantee that any patent that will be granted to the Company will bring any competitive advantage to the Company, that its patent protection will not be contested by third parties, or that the patents of competitors will not be detrimental to the Company's commercial activities. It cannot be assured that competitors will not independently develop products similar to the Company's products, that they will not imitate the Company's products or that they will not circumvent or invalidate patents granted to the Company.

Although the Company does not believe that its products infringe the proprietary rights of any third parties, there can be no assurance that infringement or invalidity claims (or claims for indemnification resulting from infringement claims) will not be asserted or prosecuted against the Company or that any such assertions or prosecutions, valid or otherwise, will not materially adversely affect the Company's business, financial condition or results of operations. Irrespective of the validity of the successful assertion of such claims, the Company could incur significant costs and diversion of resources with respect to the defense thereof, which could have a material adverse affect on the Company. The Company's performance and ability to develop markets and compete effectively are dependent to a significant degree on its proprietary and patented technology. The Company relies on its patents and trade secrets, as well as confidentiality agreements and technical measures, to establish and protect its proprietary right. While the Company will endeavor to protect its intellectual property, there can be no assurance that the steps taken will prevent misappropriation or that

agreements entered into for that purpose will be enforceable. The laws of certain other countries may afford the Company little or no effective protection of its intellectual property.

Competition

Many of the Company's current and potential competitors have longer operating histories, larger customer bases, greater name and brand recognition and significantly greater financial, sales, marketing, technical and other resources than the Company. These competitors have research and development capabilities that may allow them to develop new or improved products that may compete with the Company's products. New technologies and the expansion of existing technologies may also increase competitive pressures on the Company. Increased competition may result in reduced operating margins as well as loss of market share and could result in decreased usage in the Company's products and may have a material adverse affect on the Company.

Implementation Delays

Many of the Company's products will be in a testing or preliminary stage and there may be delays or other problems in the introduction of the Company's products. The Company cannot predict when customers that are in a testing or preliminary use phase of the Company's products will adopt a broader use of the products. The market for the Company's products is relatively new and continues to evolve. The Company's products will involve changes in the manner in which businesses have traditionally used such products. In some cases, the Company's customers will have little experience with products offered by the Company. The Company will have to spend considerable resources educating potential customers about the value of the Company's products. It is difficult to assess, or predict with any assurance, the present and future size of the potential market for the Company's products or its growth rate, if any. The Company cannot predict whether or not its products will achieve market acceptance.

Strategic Alliances

The Company's ability to successfully complete the research and development of its products and its growth and marketing strategies are based, in significant part, in the strategic alliances it has in place and the licenses and agreements securing those strategic alliances. The Company's success will depend upon the ability to seek out and establish new strategic alliances and working relationships. There can be no assurance that existing strategic alliances and working relationships will not be terminated or adversely modified in the future, nor can there be any assurance that new relationships, if any, will afford the Company the same benefits as those currently in place.

Trade Secret Protection

Because the Company relies on third parties to develop its products, the Company must share trade secrets with them. The Company seeks to protect its proprietary technology in part by entering into confidentiality agreements and, if applicable, material transfer agreements, collaborative research agreements, consulting agreements or other similar agreements with its collaborators, advisors, employees and consultants prior to beginning research or disclosing proprietary information. These agreements typically restrict the ability of its collaborators, advisors, employees and consultants to publish data potentially relating to its trade secrets. The Company's academic collaborators typically have rights to publish data, provided that the Company is notified in advance and may delay publication for a specified time in order to secure its intellectual property rights arising from the collaboration. In other cases, publication rights are controlled exclusively by the Company, although in some cases the Company may share these rights with other parties. The Company also conducts joint research and development programs which may require the Company to share trade secrets under the terms of research and development collaboration or similar agreements. Despite the Company's efforts to

protect its trade secrets, the Company's competitors may discover the Company's trade secrets, either through breach of these agreements, independent development or publication of information including the Company's trade secrets in cases where the Company does not have proprietary or otherwise protected rights at the time of publication. A competitor's discovery of the Company's trade secrets may impair the Company's competitive position and could have a material adverse effect on the Company's business and financial condition.

Product Deficiencies

Given that the Company's products are either fairly new, or are in stages of development, there may be difficulties in product design, performance and reliability which could result in lost revenue, delays in customer acceptance of the Company's products and legal claims against the Company, which would be detrimental, perhaps materially to the Company's market reputation and ability to generate further sales. Serious defects are frequently found during the period immediately following the introduction of new products or enhancements to existing products and undetected errors or performance problems may be discovered in the future. Product defects may expose the Company to liability claims, for which the Company may not have sufficient liability insurance.

Dependence on Third Party Suppliers

The Company has established relationships with certain third party suppliers upon whom, it relies to provide key materials and components for completion of its products. In the event of the inability of these third parties to supply such materials and components in a timely manner or to supply materials and components that continue to meet the Company's quality, quantity or cost requirements, the Company would be required to purchase these materials and components from other suppliers. There is no assurance that other suppliers can be found in such circumstances who can supply the materials and components in a timely manner or that meet the Company's quality, quantity or cost requirements.

Volatility of Share Price

The market price of the Company's Common Shares is subject to volatility. General market conditions as well as differences between the Company's financial, scientific and clinical results, and the expectations of investors, as well as securities analysts can have a significant impact on the trading price of the Company's Common Shares.

Regulatory Approvals

The Company is directly and indirectly engaged in the design, manufacture, sale and international marketing of therapeutic and medical laser equipment, as well as the research and development of light activated PDCs, all of which are subject to regulatory oversights, audits and controls by various national regulatory agencies (i.e.: FDA, Health Canada, CE) and authoritative quality standards bodies (i.e.: UL, CSA, ISO and TUV), which all possess strict quality certification procedures. The Company is in full compliance with all the governing regulatory and quality standards approval requirements pertaining to the medical laser devices it currently designs, manufactures and markets and the PDCs it researches and develops. No assurance can be given that current regulations relating to regulatory approval will not change or become more stringent and product approvals may be withdrawn if compliance with regulatory standards is not maintained.

Early Stage of Product Development

Given the early stage of the Company's product development, the Company can make no assurance that its research and development programs will result in regulatory approval or commercially viable products. To

achieve profitable operations, the Company alone or with others, must successfully develop, gain regulatory approval and market its future products. To obtain regulatory approvals for its product candidates being developed and to achieve commercial success, clinical trials must demonstrate that the product candidates are safe and tolerable for human use and that they demonstrate efficacy equal to or greater than standard of care.

Many product candidates never reach the stage of clinical testing and even than those that do have only a small chance of successfully completing clinical development and gaining regulatory approval. Product candidates may fail for a number of reasons, including, but not limited to: being unsafe for human use or due to the failure to provide therapeutic benefits equal to or better than the standard of treatment at the time of testing. Unsatisfactory results obtained from a particular study relating to a research and development program may cause the Company or its collaborators to abandon commitments to that program. Positive results of early preclinical research may not be indicative of the results that may be obtained in later stages of preclinical or clinical research. Similarly, positive results from early-stage clinical trials may not be indicative of favorable outcomes in later-stage clinical trials. The Company can make no assurance that any future studies, if undertaken, will yield favorable results.

Reliance on Third Parties

The Company relies and will continue to rely on third parties to conduct a significant portion of its preclinical and clinical development activities. Preclinical activities include: in-vivo studies providing access to specific disease models, pharmacology and toxicology studies and assay development. Clinical development activities include: trial design, regulatory submissions, clinical patient recruitment, clinical trial monitoring, clinical data management and analysis, safety monitoring and project management. If there is any dispute or disruption in the Company's relationship with third parties, or if they are unable to provide quality services in a timely manner and at a feasible cost, the Company's active development programs may face delays. Further, if any of these third parties fails to perform as the Company expects or if their work fails to meet regulatory requirements, the Company's testing could be delayed, cancelled or rendered ineffective.

Clinical Trial/Study Risk

Before obtaining marketing approval from regulatory authorities for the sale of the Company's product candidates, the Company must conduct preclinical studies in animals and extensive clinical trials in humans to demonstrate the safety, tolerability and efficacy of the product candidates. Clinical testing is expensive and difficult to design and implement, can take many years to complete and has uncertain outcomes. The outcome of preclinical studies and early clinical trials may not predict the success of later clinical trials, and interim results of a clinical trial do not necessarily predict final results. A number of companies in the pharmaceutical and biotechnology industries have suffered significant setbacks in advanced clinical trials due to lack of efficacy or unacceptable safety profiles, notwithstanding promising results in earlier trials. The Company does not know whether the clinical trials it may conduct will demonstrate adequate efficacy and safety to result in regulatory approval to market any of the Company's product candidates in any jurisdiction. A product candidate may fail for safety, tolerability or efficacy reasons at any stage of the testing process. A major risk the Company faces is the possibility that none of the Company's product candidates under development will successfully gain market approval from Health Canada, the FDA or other regulatory authorities, resulting in the Company being unable to derive any commercial revenue from them after investing significant amounts of capital in multiple stages of preclinical and clinical testing.

From time to time, studies or clinical trials on various aspects of biopharmaceutical products are conducted by academic researchers, competitors or others. The results of these studies or trials, when published, may have a significant effect on the market for the biopharmaceutical product that is the subject of the study. The publication of negative results of studies or clinical trials or adverse safety events related to the Company's

product candidates, or the therapeutic areas in which the Company's product candidates compete, could adversely affect the Company's share price and the Company's ability to finance future development of its product candidates; hence, the Company's business and financial results could be materially and adversely affected.

Clinical Trial Timing Delays

The Company cannot predict whether any clinical trials will begin as planned, will need to be restructured, or will be completed on schedule, or at all. The Company's product development costs may increase if the Company experiences delays in clinical testing. Significant clinical trial delays could shorten any periods during which the Company may have the exclusive right to commercialize its product candidates or allow the Company's competitors to bring products to market before the Company, which would impair the Company's ability to successfully commercialize its product candidates and may harm the Company's financial condition, results of operations and / or prospects. The commencement and completion of clinical trials for the Company's products may be delayed for a number of reasons, including delays related, but not limited, to:

- failure by regulatory authorities to grant permission to proceed or placing the clinical trial on hold;
- patients failing to enroll or remain in the Company's trials at the rate the Company expects;
- suspension or termination of clinical trials by regulators for many reasons, including concerns about patient safety or tolerability
- any changes to the Company's manufacturing process that may be necessary or desired;
- delays or failure to obtain clinical supply from contract manufacturers of the Company's products necessary to conduct clinical trials;
- product candidates demonstrating a lack of safety, tolerability or efficacy during clinical trials;
- patients choosing an alternative treatment for the indications for which the Company is developing any of its product candidates or participating in competing clinical trials;
- patients failing to complete clinical trials due to dissatisfaction with the treatment, side effects or other reasons;
- reports of clinical testing on similar technologies and products raising safety, tolerability and/or efficacy concerns;
- competing clinical trials and scheduling conflicts with participating clinicians;
- clinical investigators not performing the Company's clinical trials on their anticipated schedule, dropping out of a trial, or employing methods not consistent with the clinical trial protocol, regulatory requirements or other third parties not performing data collection and analysis in a timely or accurate manner;
- failure of the Company's Contract Research Organizations ("**CROs**"), to satisfy their contractual duties or meet expected deadlines;
- inspections of clinical trial sites by regulatory authorities or Institutional Review Boards ("**IRBs**") or ethics committees finding regulatory violations that require the Company to undertake corrective action, resulting in suspension or termination of one or more sites or the imposition of a clinical hold on the entire study;
- one or more IRBs or ethics committees rejecting, suspending or terminating the study at an investigational site, precluding enrollment of additional subjects, or withdrawing its approval of the trial; or
- failure to reach agreement on acceptable terms with prospective clinical trial sites.

The Company's product development costs may increase if the Company experiences delays in testing or approval or if the Company needs to perform more or larger clinical trials than planned. Additionally, changes in regulatory requirements and policies may occur, and the Company may need to amend study protocols to

reflect these changes. Amendments may require the Company to resubmit its study protocols to regulatory authorities or IRBs or ethics committees for re-examination, which may impact the cost, timing or successful completion of that trial. Delays or increased product development costs may have a material adverse effect on the Company's business, financial condition and prospects.

Patient Enrollment

As the Company's product candidates advance from preclinical testing to clinical testing, and then through progressively larger and more complex clinical trials, the Company may need to enroll an increasing number of patients that meet the Company's eligibility criteria. There is significant competition for recruiting cancer patients in clinical trials, and the Company may be unable to enroll the patients it needs to complete clinical trials on a timely basis or at all. The factors that affect the Company's ability to enroll patients are largely uncontrollable and include, but are not limited to, the following:

- size and nature of the patient population;
- eligibility, inclusion and exclusion criteria for the trial;
- design of the clinical study protocol;
- competition with other companies for clinical sites or patients;
- the perceived risks and benefits of the product candidate under study;
- the patient referral practices of physicians; or
- the number, availability, location and accessibility of clinical trial sites

Failure to Achieve Milestones

From time to time, the Company may announce the timing of certain events it expects to occur, such as the anticipated timing of results from the Company's clinical trials or product sales. These statements are forward-looking and are based on the best estimates of management at the time relating to the occurrence of such events; however, the actual timing of such events may differ from what has been publicly disclosed. The timing of events such as initiation or completion of a clinical trial, filing of an application to obtain regulatory approval or announcement of additional clinical trials for a product candidate or adoption / sales of the Company's products may ultimately vary from what is publicly disclosed. These variations in timing may occur as a result of different events, including the nature of the results obtained during a clinical trial or during a research phase or any other event having the effect of delaying the publicly announced timeline. The Company undertakes no obligation to update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as otherwise required by law. Any variation in the timing of previously announced milestones could have a material adverse effect on the Company's business plan, financial condition or operating results and the trading price of common shares.

Currency Risk

The Company's primary risks are exposure to foreign currency exchange risk. These risks arise from the Company's holdings of US and Canadian dollar denominated cash, accounts receivable and accounts payable. Changes arising from these risks could impact the Company's reported foreign exchange gains or losses. The Company limits its exposure to foreign currency risk by holding US denominated cash in amounts of up to 100% of forecasted twelve month US dollar expenditures; thereby, creating a natural hedge against foreign currency fluctuations and limiting foreign currency risk to translation of US dollar balances at the balance sheet date.

Credit Risk

Credit risk is the risk of financial loss to the Company, if a customer or counter-party to a financial instrument fails to meet its contractual obligations and arises principally from the Company's accounts receivable. The amounts reported in the balance sheet are net of allowances for bad debts, estimated by the Company's management based on prior experience and their assessment of the current economic environment. The Company reviews its trade receivable accounts regularly and reduces amounts to their expected realizable values by adjusting the allowance for doubtful accounts as soon as the account is determined not to be fully collectible. The Company has adopted credit policies in an effort to minimize these risks.

Product Liability

The Company has obtained product liability insurance coverage in the total amount of \$5,000,000, with up to \$2,000,000 per occurrence. This coverage is limited and a product liability claim could potentially be greater than these coverages. The Company's profitability would be adversely affected by any successful product liability claim in excess of its insurance coverage.

Patent-Related Rights of the U.S. Government in PDT Technology

Some of Theralase's licensed patented PDT technology was developed with U.S. federal government funding. When new technologies are developed with U.S. government funding, the government obtains certain rights in any resulting patents, including a nonexclusive license authorizing the government to use the invention for noncommercial purposes. These rights may permit the government to disclose Theralase's confidential information to third parties and to exercise "march-in" rights to use or allow third parties to use Theralase's patented technology. The government can exercise its march-in rights if it determines that action is necessary because Theralase fails to achieve practical application of the U.S. government-funded technology, because action is necessary to alleviate health or safety needs, to meet requirements of federal regulations or to give preference to U.S. industry. In addition, U.S. government-funded inventions must be reported to the government and U.S. government funding must be disclosed in any resulting patent applications. Furthermore, Theralase's rights in such inventions are subject to government license rights and certain restrictions on manufacturing products outside the United States.

Outlook

2017 and 2018, should prove to be exciting years as the Company undertakes initiatives to optimize the next generation TLC-2000 therapeutic medical laser system to successfully commercialize this technology and successfully launch its recurring revenue model. As a result of these initiatives, Theralase hopes to systematically grow its revenues of the TLC-2000 to healthcare practitioners throughout Canada and the US.

The Company has experienced slower than expected sales growth of the TLC-2000, has not achieved sales revenue guidance of \$5 M in 2016, is not expected to achieve sales revenue guidance of \$10 M in 2017 or the forward looking target of \$50 million within 5 years of launch.

The Company plans on optimizing the TLC-2000 technology in 2017 and 2018 to increase the revenue opportunities afforded to the technology through a "successful commercial launch of the TLC-2000" by:

1. Redesigning the TLC-2000 software, firmware and hardware to allow the implementation of a "recurring revenue model" and large scale commercial distribution, not expected to be completed until 2018.

2. Submit regulatory submissions to Health Canada and the FDA to expand the scope of the current clearances, beyond chronic knee pain, which if successful, is not expected to be completed until 2018.

The latest independent scientific and clinical research continues to confirm that the Company's proprietary and patented therapeutic laser technology has a higher safety and effectiveness as compared to other competitive technologies. The Company continues to invest in scientific and clinical research aimed at unlocking the cellular mechanisms of action as to how and why the Theralase laser light can be so effective in the healing of tissue.

In addition, the Company commenced a "first-in-man" Phase Ib clinical trial using its state-of-the-art Photo Dynamic Therapy ("**PDT**") aimed at proving the safety and tolerability as primary outcome measures, pharmacokinetics (where the PDC accumulates in the body and how it exits the body) and an exploratory endpoint of efficacy in the treatment of Non-Muscle Invasive Bladder Cancer ("**NMIBC**").

The Phase Ib NMIBC clinical study protocol commenced by instilling a low dose of TLD-1433 PDC into the bladders of three (3) patients with subsequent light activation using the TLC-3200 medical laser. These patients were treated on March 30, 2017, April 12, 2017 and April 18, 2017. These three (3) patients were monitored for thirty (30) days to ensure safety and tolerability of the procedure. If no Significant Adverse Events ("**SAEs**") or severe Adverse Events ("**AEs**") were reported, then an additional six (6) patients would be enrolled at a therapeutic dose, followed by light activation and follow-up monitoring for six (6) months.

On May 26, 2017, Theralase announced that the independent Data and Safety Monitoring Board ("**DSMB**") unanimously decided that the primary and secondary objectives for the first part of the Phase Ib NMIBC clinical study ("**Study**") have successfully been met.

Princess Margaret Cancer Centre, University Health Network ("**UHN**"), in accordance with the DSMB's decision, is now recommended to enroll an additional six patients for the second part of the Study, treating them at a therapeutic dose of the PDC (0.70 mg/kg) for NMIBC using its novel PDT technology.

The DSMB is comprised of three highly regarded, independent uro-oncologists; specifically: Dr. Laurence Klotz of Sunnybrook Health Sciences Centre, Dr. Nathan Perlis of the University of Toronto and Dr. Alexandre Zlotta of Mount Sinai Hospital.

The clinical data on the first three patients was presented by Dr. Michael Jewett, Chair of the Medical and Scientific Advisory Board ("**MSAB**").

The DSMB members have unanimously recommended that the first three patients enrolled and treated in the Study successfully achieved the primary and secondary endpoints of the Study and an additional six patients are now eligible to be enrolled into the Study to be treated at a therapeutic dose of the PDC and monitored for 180 days, according to the endpoint criteria.

If safety and tolerability of the procedure is demonstrated in all nine (9) patients, the Phase Ib study results will support Health Canada approval and a Phase II multi-center efficacy study for NMIBC will be commenced in Canada and the United States.

Due to the on-going requirement of capital to fund the Company's growth in 2017 and 2018, in both divisions, the Company may investigate equity financing options in order to achieve its strategic initiatives and unlock shareholder value.

One of the Company's primary focuses for 2017 remains to increase common share liquidity, thus allowing shareholders the opportunity to participate in the Company's growth on their specific investing terms.

The Company feels that the successful achievement of these strategic initiatives will increase shareholder value in 2017 and 2018.

May 30, 2017

A handwritten signature in black ink, consisting of several overlapping loops and a vertical scribble on the right side.

Roger Dumoulin-White
President and CEO